

## Quarterly Statistical Bulletin

**Quarter Ended December 2015** 

**Issue 25/2016** 

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### Abbreviations and Acronyms

| ADB   | African Development Bank     | IOSCO | International Organization of |
|-------|------------------------------|-------|-------------------------------|
| CDSC  | Central Depository and       |       | Securities Commissions        |
|       | Settlement Corporation       | IPO   | Initial Public Offer          |
| CDS   | Central Depository and       | KES   | Kenya Shillings               |
|       | Settlement                   | KNBS  | Kenya National Bureau of      |
| CIC   | Co-operative Insurance       |       | Statistics                    |
|       | Company                      | NASI  | NSE All-Share Index           |
| CMA   | Capital Markets Authority    | NIC   | National Industrial Credit    |
| CMC   | Cooper Motors Corporation    | NSE   | Nairobi Securities Exchange   |
| CPI   | Consumer price index         | PO    | Public Offer                  |
| CU    | Custodians                   | Q1    | Quarter one                   |
| DTB   | Diamond Trust Bank           | Q2    | Quarter two                   |
| DTM   | Deposit Taking Microfinance  | Q3    | Quarter three                 |
| EAC   | East African Community       | Q4    | Quarter four                  |
| EAPCC | East African Portland Cement | qoq   | quarter on quarter            |
|       | Company                      | USD   | United States Dollars         |

### Table of Contents

| Abbre                    | eviations and Acronyms   | 2              |
|--------------------------|--|----------------|
| THE                      | KENYAN ECONOMY - SUMMARY   | 6              |
| 1.0                      | PRIMARY MARKET PERFORMANCE   | 11             |
| 1.1                      | Primary Equities Market  | 11             |
| 1.2                      | Primary Bonds Market   | 15             |
| 2.0                      | SECONDARY MARKET PERFORMANCE   | 20             |
| ~ 4                      |  |                |
| 2.1                      | Equities   | 20             |
|                          | Equities<br>Bonds  |                |
|                          |  | 22             |
| 2.2                      | Bonds  | 22             |
| 2.2<br>3.0               | Bonds<br>INVESTOR PROFILES AT THE NAIROBI SECURITIES EXCHANGE                      | 22<br>25<br>34 |
| 2.2<br>3.0<br>4.0<br>5.0 | Bonds<br>INVESTOR PROFILES AT THE NAIROBI SECURITIES EXCHANGE<br>CORPORATE ACTIONS | 22<br>25<br>   |

### List of Figures

| Figure 1: Kenya's Quarterly GDP Growth rate (2010- 2014)           | 6  |
|--|----|
| Figure 2: Kenya's Monthly Market Capitalization Levels 2012 – 2015 | 9  |
| Figure 3: NSE 20-Share Index Trend – (2002 – 2015)                 | 10 |
| Figure 4: Kenya's Bond and Equity Turnover (2006 - 2016)           | 24 |
| Figure 5: Kenya's Net Equity Flows in KES Millions (2012 - 2015)   | 33 |

### List of Tables

| Table 1: Mean Exchange Rate for the Kenyan Shilling- A comparison of Q4/2014 and Q4/20          |    |
|---|----|
| Table 2: Selected weighted average monthly rates for Kenya                                      | 7  |
| Table 3: Kenya's Inflation rate (%) - (2013-2015)   |    |
| Table 4: Initial Public Offers (IPOs) 2000-2015   | 11 |
| Table 5: Additional Offers (AOs) and POs 2000 - 2015  | 11 |
| Table 6: Listings by Introduction 2000 - 2015   | 12 |
| Table 7: Rights Issues 2004-2015  | 12 |
| Table 8: Bonus Issues 2009-2015   | 13 |
| Table 9: Stock Splits 2004-2015   |    |
| Table 10: Listed/ Delisted/ Suspended Companies   | 15 |
| Table 11: Issued/ Re-opened Bonds in the quarter to December 2015                               | 16 |
| Table 12: Corporate Bonds Issues as at December 2015  | 17 |
| Table 13: Key Equity Market Performance Indicators: 2006-2015                                   | 20 |
| Table 14: Top 10 Companies by Market Capitalization in KES billion for Q4/2015                  | 21 |
| Table 15 Top 10 Companies by Equity Turnover in KES billion (Q4/2015)                           | 21 |
| Table 16: Q4/2015 Top 10 Companies in terms of Liquidity  | 22 |
| Table 177: Key Bond Market Performances Indicators: 2006-2015                                   |    |
| Table 18: Q4 Bond Turnover Trends (Oct Dec.) 2006-2015  | 23 |
| Table 19: Issued Bonds: Q4/2014-Q4/2015   | 23 |
| Table 20: Investor Equity Holdings & Corporate Bonds Amount Outstanding (Q4/2015)               | 25 |
| Table 21: Investor Equity & Corporate Bond Trading Statistics (Oct. 2015-Dec.2015)              | 25 |
| Table 22: Number of Accounts Opened 2008-2015   | 26 |
| Table 23: Equity Investors according to Gender as at Dec. 2015                                  | 26 |
| Table 24: Share Pledges as at Dec. 2015   |    |
| Table 25: Shareholding per listed company as at December 2015                                   | 25 |
| Table 26: Trends in Investor Holdings at the NSE (2004-2015)                                    | 30 |
| Table 27: Trends in Foreign Institutional and Local Equity Investor Participation at the NSE in | า  |
| 2015  | 30 |
| Table 28: Remittance Inflows by Source (USD '000') in 2006-2015*                                | 31 |
| Table 29: Remittance Inflows by Source in USD millions in JulNov. 2015                          | 32 |

| Table 30: Foreign Investor Net Cash Inflow Activity (KES Millions) 2009-2015 | 32 |
|--|----|
| Table 31: Corporate Actions (Oct. 2015– Dec. 2015)                           | 34 |
|  |    |

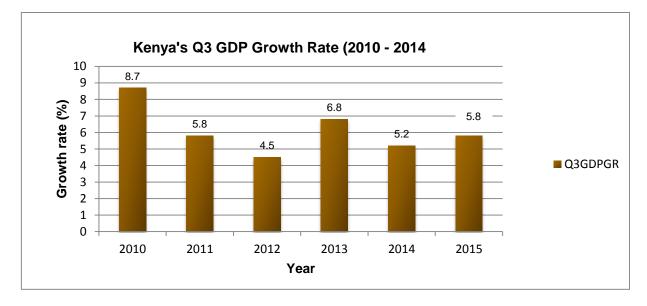
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### THE KENYAN ECONOMY - SUMMARY

### Kenya's GDP Growth Rate in 2015

In terms of quarterly performance, the most recent official provisional statistics on GDP were published by the Kenya Bureau of statistics in December 2015. These statistics indicate that Kenya's economy expanded by 5.8 per cent during Q3/2015, compared to 5.2 per cent recorded in Q3/2014.





#### Source: Kenya National Bureau of Statistics (KNBS)

The growth was mainly attributed to strong performance in Agriculture, Construction, Financial sector and Insurance, Wholesale & Retail Trade and Transport & Storage. The Construction industry recorded the fastest growth at 14.1 per cent followed by Mining and Quarrying, Electricity Supply and Financial and Insurance respectively, with growths of 12.5 per cent, 11.0 per cent and 10.1 per cent. A growth decline in the Accommodation and Food Services (Hotels and Restaurants) industry that started in 2014 continued in Q3/2015.

### **Exchange Rate Fluctuation**

### Table 1: Mean Exchange Rate for the Kenyan Shilling- A comparison of Q4/2014 and Q4/2015

| Currency  | Dec. 2013 | Dec 2014 | Dec 2015 | %∆ (Dec 2014/Dec 2015) |
|-----------|-----------|----------|----------|------------------------|
| US DOLLAR | 86.31     | 90.60    | 102.23   | 12.84%                 |
| STG POUND | 142.40    | 140.95   | 151.68   | 7.61%                  |
| EURO      | 119.22    | 110.17   | 111.73   | 1.42%                  |
| SA RAND   | 8.27      | 7.79     | 6.68     | (14.25)%               |
| KES/USHS  | 29.17     | 30.57    | 33.11    | 8.31%                  |
| KES/TSHS  | 18.62     | 19.10    | 21.08    | 10.37%                 |
| KES / RWF | 7.75      | 7.61     | 7.32     | (3.81)%                |
| KES / BIF | 17.85     | 17.17    | 15.28    | (11.01)%               |

Note: a negative means appreciation; Source: CBK

Relative to a similar period in 2014, although the KES gained substantial ground against the SA Rand, the Burundi Franc (due to a political crisis), and Rwandan Franc, it also lost significantly to the US Dollar, the Tanzanian Shilling, Sterling Pound, Euro and the Uganda Shilling.

### **Interest Rate Environment**

### Table 2: Selected weighted average monthly rates for Kenya

| Month      | Deposit | Savings | Lending | Overdraft | 91-day T-bill | CBR   |
|------------|---------|---------|---------|-----------|---------------|-------|
| Q1/2015    |         |         |         |           |               |       |
| Jan-2015   | 6.65    | 1.58    | 15.93   | 15.95     | 8.59          | 8.50  |
| Feb-2015   | 6.68    | 1.53    | 15.47   | 15.67     | 8.59          | 8.50  |
| Mar-2015   | 6.63    | 1.53    | 15.47   | 15.68     | 8.49          | 8.50  |
| Q2 2015    |         | ·       | ÷       | ·         | ·             |       |
| Apr-2015   | 1.9     | 1.90    | 15.4    | 15.52     | 8.42          | 8.50  |
| May-2015   | 6.55    | 1.48    | 15.26   | 15.1      | 8.26          | 10.00 |
| Jun-2015   | 6.64    | 1.85    | 15.48   | 15.65     | 8.26          | 10.00 |
| Q3/2015    |         |         |         |           |               |       |
| July- 2015 | 6.31    | 1.37    | 15.75   | 16.05     | 10.57         | 11.50 |
| Aug- 2015  | 6.91    | 1.5     | 15.68   | 15.98     | 11.54         | 11.50 |
| Sept- 2015 | 7.28    | 1.71    | 16.57   | 16.65     | 14.61         | 11.50 |
| Q4/2015    |         |         |         |           |               |       |
| Oct- 2015  | 7.54    | 1.68    | 16.58   | 16.81     | 21.65         | 11.50 |
| Nov- 2015  | 7.56    | 1.41    | 17.17   | 17.59     | 9.21          | 11.50 |
| Dec- 2015  | -       | -       | -       | -         | 10.85         | -     |

Source: CBK

The average yield rate for the 91-day Treasury bills, which is a benchmark for the general trend of interest rates, decreased from 21.65% in the beginning of quarter to 10.85 in December 2015.

### Inflation

Kenya's inflation generally rose in the fourth quarter of 2015, when compared both to the inflation levels in the preceding quarter and a similar quarter in 2014.

|           | 2013 | 2014 | 2015 |
|-----------|------|------|------|
|           | %    | %    | %    |
| January   | 3.67 | 7.21 | 5.53 |
| February  | 4.45 | 6.86 | 5.61 |
| March     | 4.11 | 6.27 | 6.31 |
| April     | 4.14 | 6.41 | 7.08 |
| Мау       | 4.05 | 7.3  | 6.87 |
| June      | 4.91 | 7.39 | 7.05 |
| July      | 6.03 | 7.67 | 6.62 |
| August    | 6.67 | 8.36 | 5.84 |
| September | 8.29 | 6.60 | 5.97 |
| October   | 7.76 | 6.43 | 6.72 |
| November  | 7.36 | 6.09 | 7.32 |
| December  | 7.15 | 6.02 | 8.01 |

### Table 3: Kenya's Inflation rate (%) - (2013-2015)

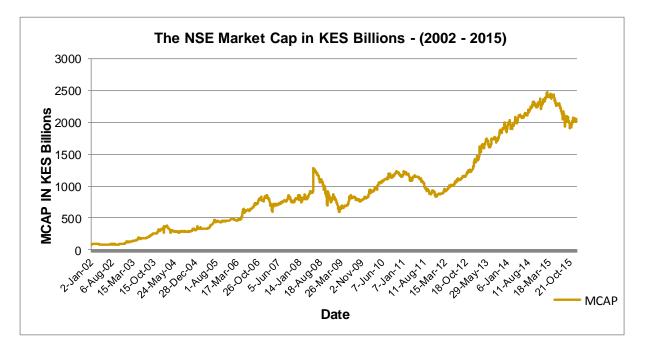
Source: KNBS

According to Kenya National Bureau of Statistics (KNBS), the increase in inflation to 8.01% in December 2015 was due to a notable 1.23 % increase in Food and Non-Alcoholic Drinks' Index, a 1.48% increase in transportation index and the 0.55 % Housing, Water, Electricity, Gas and Other Fuels' Index, increase.

### **Overall Capital Markets performance**

In Q4/2015, the first Real Estate Investment Trust (REIT) - namely, Stanlib Fahari REIT got listed through an IPO process in the Real estate investment segment of the NSE. The REIT raised KES3.6 billion of the targeted KES12.5 billion. A minimum of KES2.6 billion was targeted. In the primary bonds market, during Q4/2015, three (3) new Treasury bonds (with one of them being an infrastructure bond) were issued, as the Government sought to raise KES70 billion. Owing to better market liquidity, KES81.05 billion worth of bond applications were received, with the government accepting 75.44 per cent of the total applications worth KES65.15 billion. In a similar quarter in 2014, the government had sought to raise KES70 billion but received 77.59 billion and accepted KES47.25 billion worth of Treasury bonds.

In the primary corporate bonds space, Family Bank offered a 5.5-year medium term corporate bond meant to raise KES4 billion in q4/2015. Owing to a volatile and high interest rate environment, the bank received bids worth 2.02 billion shillings, or a 50.4 percent subscription rate. It accepted all the bids.



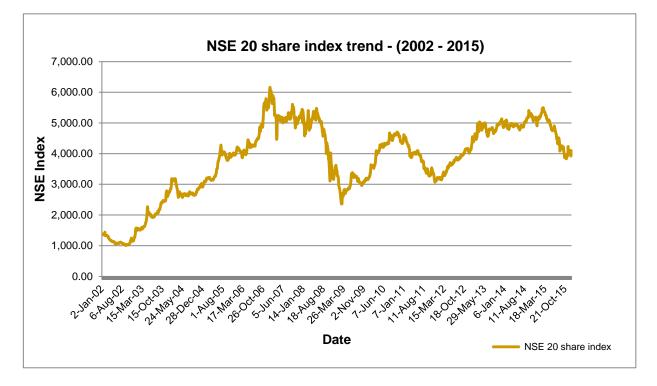
### Figure 2: Kenya's Monthly Market Capitalization Levels 2012 – 2015

Source: NSE/CMA

In the secondary equity market, equity turnover for the fourth quarter of 2015 stood at KES46.10 billion, against the KES65.3 billion registered in Q4 of 2014 – a 29.3% decrease.

Similarly, end-period market capitalization fell by 11.2% in the quarter to KES 2,053.52 billion from KES 2,312.1 billion in Q4/2014. The volume of shares traded also declined by 29.7%, with 1,456.0 million shares being traded in Q4/2015, compared to 2,071.8 million shares that had been traded in a similar quarter in 2014





Source: NSE/CMA

In the secondary bonds market, KES71.32 billion worth of bonds was traded in the quarter to December 2015, compared to KES131.63 billion worth of bonds traded during Q4/2014, a 45.82% decrease.

### **1.0 PRIMARY MARKET PERFORMANCE**

### **1.1 Primary Equities Market**

### a. Initial Public Offers (IPOs)

During the quarter, the Stanlib Fahari Income-Reit was issued with 625,000,000 units on offer at a price of KES 20.00 per unit. In the end, 180.97 I-Reit units were subscribed to, with the institution raising KES3.62 Billion. The proceeds from the offer are to be apportioned such that 25% is invested in cash and equivalents while 75% shall be in real estate projects.

| Company                             | Shares on Issue | Year of Issue  | Issue<br>Price | Sum<br>Raised     | Subscription level |
|-------------------------------------|-----------------|----------------|----------------|-------------------|--------------------|
|                                     | Ordinary Shares | Year/Month     | KES/Unit       | KES               | %                  |
| African Lakes<br>(Delisted in 2003) | 4,000,000       | 2000 March     | 94.50          | 378,000,000.00    | 150%               |
| Mumias Sugar Company                | 300,0000,000    | 2001 November  | 6.25           | 1,125,000,000     | 60%                |
| Kengen                              | 658,900,000     | 2006 April     | 11.90          | 7,840,910,000.00  | 333%               |
| Scan group                          | 69,000,000      | 2006 June      | 10.45          | 721,050,000.00    | 620%               |
| Eveready                            | 63,000,000      | 2006 Aug       | 9.50           | 598,500,000.00    | 830%               |
| Access Kenya                        | 80,000,000      | 2007 March     | 10.00          | 800,000,000.00    | 363%               |
| Kenya Re                            | 240,000,000     | 2007 July      | 9.50           | 2,280,000,000.00  | 334%               |
| Safaricom                           | 10,000,000,000  | 2008 June      | 5.00           | 50,000,000,000.00 | 532%               |
| Co-op Bank                          | 701,000,000     | 2008 October   | 9.50           | 5,400,000,000.00  | 81%                |
| British American                    | 660,000,000     | 2011 September | 9.00           | 3,515,103,000     | 60%                |
| Nairobi Securities Exchange         | 66,000,000      | 2014 September | 9.50           | 627,000,000.00    | 764%               |
| Stanlib Fahari Reit                 | 625,000,000     | 2015 October   | 20.00          | 3,619,446,000.00  | 28.96%             |
| TOTAL<br>Source: NSE/CMA            | 16,166,900,000  |                |                | 76,905,009,000.00 |                    |

#### Table 4: Initial Public Offers (IPOs) 2000-2015

Source: NSE/CMA

### b. Additional Offers and Listings by Introduction

### Table 5: Additional Offers (AOs) and POs 2000 - 2015

| Company                           | Shares on<br>Issue | Type of<br>issue | Year of<br>Issue | Offer<br>Price | Sum<br>Raised  | Subscription<br>level |
|-----------------------------------|--------------------|------------------|------------------|----------------|----------------|-----------------------|
|                                   | Ordinary<br>Shares | AOs/POs          | Year             | Kshs           | KES            | %                     |
| Pan African Insurance<br>Holdings | 24,000,000         | AO               | 2000             | 21.50          | 516,000,000.00 | 100%                  |
| ICDC                              | 8,948,725          | AO               | 2001             | 37.00          | 211,905,808.00 | 64%                   |

| Company       | Shares on<br>Issue | Type of<br>issue | Year of<br>Issue | Offer<br>Price | Sum<br>Raised    | Subscription level |
|---------------|--------------------|------------------|------------------|----------------|------------------|--------------------|
| Mumias Sugar  | 91,999,220         | AO               | 2006             | 49.50          | 4,320,000,000.00 | 95%                |
| Deacons Kenya | 12,800,000         | PO               | 2010             | 62.50          | 700,990,000.00   | 87.5%              |
| UAP           | 12,500,000         | PO               | 2012             | 60.00          | 971,910,000      | 129.59%            |
| SMEP DTM      | 145,454,546        | PO               | 2012             | 11.00          | 266,658,887.00   | 16.67%             |
| TOTAL         | 295,702,491        |                  |                  |                | 6,987,464,695.00 |                    |

Source: NSE/CMA

### Table 6: Listings by Introduction 2000 - 2015

| Company                | Shares on Issue | Year of Issue | Offer Price |
|------------------------|-----------------|---------------|-------------|
| Equity Bank            | 90,500,000      | 2006          | 90.00       |
| CFC Insurance Holdings | 515,270,364     | 2011          | 6.15        |
| Trans century Limited  | 267,038,090     | 2011          | 50.00       |
| Longhorn Publishers    | 58,500,000      | 2012          | 14.00       |
| CIC Insurance          | 2,179,615,440   | 2012          | 3.50        |
| Umeme                  | 1,623,878,005   | 2012          | 8.80        |
| Home Afrika Ltd.       | 405,300,000     | 2013          | 12.00       |
| Flame Tree             | 24,287,500      | 2014          | 8.00        |
| Kurwitu Ventures       | 102,272         | 2014          | 1250.00     |
| TOTAL                  | 5,164,491,671   |               |             |

Source: NSE/CMA

### c. Rights Issues

#### Table 7: Rights Issues 2004-2015

| Commonwe        | Charge an leave | Data of loove |             | Sum              | Subscription |
|-----------------|-----------------|---------------|-------------|------------------|--------------|
| Company         | Shares on Issue | Date of Issue | Offer Price | Raised           | level        |
| КСВ             | 50,000,000      | 2004          | 49.00       | 2,750,125,000.00 | 112%         |
| Uchumi          | 120,000,000     | 2005          | 10.00       | 1,269,600,000.00 | 106%         |
| CfC Bank        | 12,000,000      | 2005          | 62.00       | 744,000,000.00   | 100%         |
| DTB             | 15,527,343      | 2006          | 50.00       | 2,305,810,436.00 | 297%         |
| Olympia Capital | 30,000,000      | 2007          | 14.00       | 428,400,000.00   | 102%         |
| DTB             | 23,291,015      | 2007          | 70.00       | 2,902,060,469.00 | 178%         |
| NIC Bank        | 16,482,910      | 2007          | 70.00       | 1,719,167,513.00 | 149%         |

| Company                 | Shares on Issue   | Date of Issue  | Offer Price | Sum<br>Raised      | Subscription<br>level |
|-------------------------|-------------------|----------------|-------------|--------------------|-----------------------|
| HFCK                    | FCK 115,000,000 2 |                | 20.00       | 2,369,000,000.00   | 103%                  |
| КСВ                     | 221,777,777       | 2008           | 25.00       | 8,122,024,075.00   | 146.0%                |
| КСВ                     | 887,111,110       | July 2010      | 17.00       | 12,500,000,000.00  | 82.5%                 |
| TPS East Africa         | 24,701,774        | September 2010 | 48.00       | 1,185,685,152.00   | 135.0%                |
| Standard Chartered      | 15,109,323        | October 2010   | 165.45      | 2,499,837,490.00   | 161.0%                |
| KPLC                    | 488,630,245       | November 2010  | 19.50       | 9,830,340,000.00   | 103.0%                |
| KQ                      | 1,477,169,549     | March 2012     | 14.00       | 14,487,949,714.00  | 70.1%                 |
| DTB                     | 24,455,566        | June 2012      | 74.00       | 3,369,522,734      | 186.2%                |
| NIC                     | 98,724,391        | September 2012 | 21.00       | 7,007,457,273.00   | 338.0%                |
| CFC Stanbic Holdings    | 121,637,427       | October 2012   | 33.00       | 4,495,719,302.00   | 112.0%                |
| Standard Chartered Bank | 22,080,000        | October 2012   | 145.00      | 8,272,934,400.00   | 258.0%                |
| Diamond Trust Bank      | 22,010,009        | August 2014    | 165.00      | 3,631,651,485.00   | 440.3%                |
| NIC Bank                | 42,663,040        | September 2014 | 49.25       | 1,904,030,511.50   | 221,0%                |
| Uchumi supermarket      | 99,500,000        | October 2014   | 9.00        | 579,116,043.00     | 183.6%                |
| HFCK                    | 116,666,667       | January 2015   | 30.00       | 9,011,836,920.00   | 257.0%                |
|                         | 4,044,538,146.00  |                |             | 101,386,268,517.50 |                       |

Source: NSE/CMA

### Bonus Issues (2009 – 2015)

### Table 8: Bonus Issues 2009-2015

| Company              | Date (Month/Year) | Bonus<br>Issue Ratio |
|----------------------|-------------------|----------------------|
| NIC Bank             | Feb-09            | 1:10                 |
| Carbacid             | Oct-09            | 2:1                  |
| NIC Bank             | Feb-10            | 1:10                 |
| National Bank        | Mar-10            | 2:5                  |
| Nation Media Group   | Mar-10            | 1:10                 |
| Jubilee Holdings     | Mar-10            | 1:10                 |
| TPS Serena           | Mar-10            | 1:6                  |
| Centum Investment    | Jun-10            | 1:10                 |
| Car & General        | Jan-11            | 1:2                  |
| Pan Africa Insurance | Mar-11            | 1:1                  |
| Jubilee Holdings     | Apr-11            | 1:10                 |
| Centum Investment    | Jun-11            | 1:10                 |

| Company              | Date (Month/Year) | Bonus<br>Issue Ratio |
|----------------------|-------------------|----------------------|
| KPLC                 | Oct-11            | 1:8                  |
| NIC Bank             | Feb-12            | 1:10                 |
| Cooperative Bank     | Mar-12            | 1:5                  |
| AccessKenya          | Mar-12            | 1:20                 |
| Jubilee              | Mar-12            | 1:10                 |
| Standard Group       | Apr-12            | 1:10                 |
| Kenya Re             | Apr-12            | 1:6                  |
| Eaagads              | Jul-12            | 1:1                  |
| Nation Media Group   | Mar-13            | 1:5                  |
| Carbacid Investments | Oct-13            | 1:2                  |
| CIC insurance        | July-14           | 1:5                  |
| Longhorn Kenya       | Sep-2014          | 3:2                  |
| Panafric             | Feb -2015         | 1:2                  |
| National Bank        | March- 2015       | 1:10                 |
| Jubilee              | March- 2015       | 1:10                 |
| Crown Paints         | May -2015         | 2:1                  |
| WTK                  | June-2015         | 1:1                  |
| Kapchorua            | June -2015        | 1:1                  |

Source: NSE/CMA

### d. Stock Splits (2004 - 2015)

### Table 9: Stock Splits 2004-2015

| Company              | Date (Month/Year) | Share Split<br>Ratio |
|----------------------|-------------------|----------------------|
| KenolKobil           | Jun-04            | 10:1                 |
| EA Breweries         | Aug-04            | 5:1                  |
| E.A. Cables          | Aug-04            | 10:1                 |
| Centum               | Oct-06            | 10:1                 |
| Barclays             | Nov-06            | 1:5                  |
| Sasini               | Dec-06            | 5:1                  |
| CMC Holdings         | Jan-07            | 10:1                 |
| КСВ                  | Mar-07            | 10:1                 |
| Nation Media Group   | Mar-08            | 2:1                  |
| Equity Bank          | Feb-09            | 1:10                 |
| Kenolkobil           | May-10            | 10:1                 |
| KPLC                 | Oct-10            | 1:8                  |
| ARM                  | May-12            | 5:1                  |
| City Trust           | Jan-13            | 5:1                  |
| Carbacid Investments | Oct-13            | 1:5                  |

| Company    | Date (Month/Year) | Share Split<br>Ratio |
|------------|-------------------|----------------------|
| Limuru Tea | May-15            | 1:2                  |

Source: NSE/CMA

#### e. Listed, Delisted and/or Suspended Companies

There were no de-listings during the quarter. Stanlib Listed the Stanlib Fahari I-REIT in the Real Estate Investment Trusts segment. Hutchings Biemer and A Baumann's companies remained suspended from trading during the quarter.

#### Table 10: Listed/ Delisted/ Suspended Companies

|      | Number of Listed | Number of Delisted        | Number of Suspended   |
|------|------------------|---------------------------|---|
| Year | Companies        | Companies                 | Companies   |
| 2005 | 48               | -                         | 2 (BOC, Carbacid); Re-admitted 2009   |
| 2006 | 51               | -                         | 1 (Uchumi Supermarkets) -Re-admitted 2011   |
| 2007 | 54               | -                         | -   |
| 2008 | 55               | 1 (Unilever Tea (K) Ltd.) | 1 (A. Baumann)  |
| 2009 | 55               | -                         | -   |
| 2010 | 55               | -                         | -   |
| 2011 | 58               | -                         | 2 (CMC Holdings Limited); EAPCC<br>(Re-admitted 2012)   |
| 2012 | 61               | -                         | -   |
| 2013 | 61               | 1 (Access Kenya)          | 2(City Trust Limited) – Re-admitted and<br>renamed I&M Holdings Limited; Rea<br>Vipingo, pending a take-over bid. |
| 2010 |                  |                           | 2(City Trust Limited) – Re-admitted and<br>renamed I&M Holdings Limited; Rea                                      |
| 2014 | 64               | -                         | Vipingo, pending a take-over bid.   |
| 2015 | 64               | -                         | -   |

\*Hutchings Biemer which remains under suspension was suspended in February 2001. Source: NSE/CMA

### **1.2 Primary Bonds Market**

### a. Treasury Bonds

In the primary bonds market, during Q4/2015, three (3) new Treasury bonds (with one of them being an infrastructure bond) were issued, as the Government sought to raise KES70 billion. Owing to better market liquidity, KES81.05 billion worth of bond applications were received, with the

government accepting 75.44 per cent of the total applications worth KES65.15 billion. In a similar quarter in 2014, the government had sought to raise KES70 billion but received 77.59 billion and accepted KES47.25 billion worth of Treasury bonds and accepted KES47.25 billion worth of bonds.

| Bond Issue               | Tenor   | Due Date   | Offered<br>(KshsBn) | Bids<br>(KshsBn) | Accepted<br>(KshsBn) | Performance<br>Rate (%) | Coupon<br>Rate | Average<br>Yield |
|--------------------------|---------|------------|---------------------|------------------|----------------------|-------------------------|----------------|------------------|
| Q2 2015                  | ·       | •          |                     | · · · · ·        |                      |                         |                |                  |
|                          |         |            |                     |                  |                      |                         |                |                  |
| April 2015               |         |            |                     | 1                | 1                    |                         | 1              | 1                |
| IFB 1/2015/12            |         |            |                     |                  |                      |                         |                |                  |
| (Tap sale)               | 12-year | 3/15/2027  | 25.00               | 51.66            | 24.02                | 97.53%                  | 11.00%         | 11.56%           |
| May 2015                 |         |            |                     |                  |                      |                         |                |                  |
| FXD3/2014/2              |         |            |                     |                  |                      |                         |                |                  |
| (Reopen)                 | 2-Year  | 19/12/2016 |                     | 24.25            | 20.22                |                         | 10.89%         | 11.77%           |
| FXD1/2015/10             |         |            |                     | -                |                      |                         |                |                  |
| (Reopen)                 | 10-Year | 15/1/2024  | 20.00               | 8.30             | 5.06                 | 162.79%                 | 12.18%         | 12.89%           |
| June 2015                |         |            |                     |                  |                      |                         |                |                  |
| FXD 2/2015/2             |         |            |                     |                  | 1                    |                         | 1              | 1                |
| (New issues)             | 2-Year  | 26/06/2017 |                     | 8.55             | 7.19                 |                         | 12.63%         | 12.62%           |
| FXD1/2015/5              | 2 1001  | 20/00/2011 | -                   | 0.00             | 7.10                 | -                       | 12.0070        | 12.0270          |
| (New Issues)             | 5-Year  | 22/06/2020 | 20.00               | 8.30             | 5.57                 | 84.24%                  | 13.19%         | 13.19%           |
| (146W 135065)            | J-Teal  | 22/00/2020 | 20.00               | 0.50             | 5.57                 | 04.2470                 | 15.1370        | 15.1370          |
| July 2015<br>FXD1/2015/5 |         | 1          |                     |                  |                      |                         | 1              |                  |
| (Reopen)                 | 5-Year  | 22/06/2020 | 15.00               | 12.90            | 12.00                | 85.99%                  | 13.193%        | 14.273%          |
| · · · ·                  |         |            | •                   |                  | ·                    | ·                       |                |                  |
| August 2015              |         |            |                     |                  |                      |                         |                |                  |
| FXD 2/2015/2             |         |            |                     |                  |                      |                         |                |                  |
| (Reopen)                 | 2-Year  | 26/06/2017 | 20.00               | 19.41            | 11.18                | 97.04%                  | 12.629%        | 14.781%          |
| Sept. 2015               |         |            |                     |                  |                      |                         |                |                  |
| FXD 1/2015/1             |         |            |                     |                  |                      |                         |                |                  |
| (New Issue)              | 1-Year  |            | 30.00               | 26.51            | 24.97                | 88.35%                  | 19.062%        | 19.062%          |
| Q4/2015                  |         |            |                     |                  |                      |                         |                |                  |
| Oct.2015                 |         |            |                     |                  |                      |                         |                |                  |
| FXD2/2015/1              |         |            |                     |                  |                      |                         |                |                  |
| (New issue)              | 1-Year  | 24/10/2016 | 20.00               | 31.48            | 20.49                | 157.40%                 | 22.954%        | 22.954%          |
| Nov.2015                 |         |            |                     |                  |                      |                         |                |                  |
| FXD2/2015/5              |         |            |                     |                  |                      |                         |                |                  |
| (New issue)              | 5-Year  |            | 20.00               | 32.99            | 30.70                | 164.99%                 | 13.920%        | 14.039%          |
| Dec.2015                 |         |            |                     |                  |                      |                         |                |                  |
| FB1/2015/9               |         |            |                     |                  |                      |                         |                |                  |
| 1 01/2010/0              |         |            |                     |                  |                      |                         |                |                  |

Table 11: Issued/ Re-opened Bonds in the quarter to December 2015

\* Average yield has been taken to be equivalent to the market weighted average rate; Source: Central Bank of Kenya (CBK) Source: CBK

### b. Corporate Bonds

In the primary corporate bonds space, Family Bank offered a 5.5-year medium term corporate bond meant to raise KES4 billion in q4/2015. The bank received bids worth 2.02

billion shillings, or a 50.4 percent subscription rate. It accepted all the bids.

### Table 12: Corporate Bonds Issues as at December 2015

| Issuer   | Approved<br>Amount<br>(KES Mn) | Issued<br>Amount<br>(KES Mn) | Date of approval | Maturity               | Tenor        | Outstanding<br>(KES Mn) | Yield (%)  |
|--|--------------------------------|------------------------------|------------------|------------------------|--------------|-------------------------|--|
| BARCLAYS KENYA   |                                |                              |                  |                        |              |                         |  |
| Barclays Bank<br>FXD<br>(MTN)/2008/7YR                     |                                | 1,300                        | 14 101 08        | 15 101 15              | Zuro         | 1,300.0                 | Fixed rate of 0.75% above the<br>spot 7-year Treasury yield rate,<br>with an indicative fixed coupon<br>rate of 11.5%. |
| Barclays Bank K Ltd<br>FR (MTN)/7YR                        | 1,500                          | 700                          | 14-Jul-08        | 15-Jul-15<br>15-Jul-15 | 7yrs<br>7yrs | 700.0                   | Floating rate equivalent to the<br>spot 182-day Treasury Bill yield<br>rate plus a margin of 1%.                       |
| MABATI ROLLING<br>MILLS                                    | 1,500                          | 700                          | 14-301-00        | 13-301-13              | 7 913        | 700.0                   |  |
| Mabati Rolling Mills<br>FR (MRM)/2008/8YR                  |                                | 1,378.50                     | 27-Oct-08        | 3-Jan- 17              | 8yrs         | 1,273.5                 | 182 Day T-Bill rate + 1.75% re-<br>priced semi-annually  |
| Mabati Rolling Mills<br>FXD(MRM)/2008/8Y<br>R              | 2,000                          | 621.50                       | 27-Oct-08        | 3-Jan- 17              | 8yrs         | 726.5                   | FXD 13.00%   |
| SHELTER AFRIQUE  |                                |                              | •                | •                      |              |                         | ·  |
| Shelter Afrique<br>FXD 2/2012/3YR -<br>2nd tranche         | 500                            | 500                          | 17-Dec-12        | 14-Dec-15              | 3yrs         | 500.0                   | FR: 1.5-2% above the prevailing<br>182-day but capped at 13.5%.<br>FXD 12.75%  |
|  | 300                            | 500                          | 17-Dec-12        | 14-Dec-15              | 5913         | 500.0                   | T XD 12.73%  |
| CFC STANBIC<br>CFC Stanbic<br>FR (CFC Stanbic)<br>2009/7YR |                                | 97.9                         | 7-Jul-09         | 7-Jul-16               | Zuro         | 97.91                   | FR: +1.75% above prevailing<br>182-day T-Bill rates  |
| CFC Stanbic<br>FXD (CFC Stanbic)<br>2009/7YR               | 2,500                          | 2,402                        | 7-Jul-09         | 7-Jul-16               | 7yrs<br>7yrs | 2,402.09                | FXD: 12.5%   |
| HOUSING FINANCE  |                                |                              |                  |                        |              |                         |  |
| FXD (HFCK)<br>02/2012/7YR                                  |                                | 2,969.10                     | 22-Oct-12        | 14-Oct-19              | 7yrs         | 2,969.0                 | FXD: 13%   |
| FR (HFCK)<br>2010/7YR                                      | -                              | 1,166.50                     | 26-Oct-10        | 2-Oct-17               | 7yrs         | 1,166.50                | FR: 182 day + 3% with a floor of 5% and a cap of 9.5%  |
| FXD (HFCK)<br>2010/7YR                                     | 10,000                         | 5,864.40                     | 26-Oct-10        | 2-Oct-17               | 7yrs         | 5,864.40                | FXD: 8.5%  |
| KENGEN   |                                |                              |                  |                        |              |                         |  |
| FXIB 1/2009/10YR   | 25,000                         | 20312.50                     | 2-Nov-10         | 31-Oct-19              | 10yrs        | 19,042.97               | FXD: 12.5%   |
| CONSOLIDATED<br>BANK                                       |                                |                              |                  |                        |              |                         |  |
| Consolidated Bank<br>CON.BD-FR<br>(SN)/2012/7YR            |                                | 1.0                          | 30-Jul-12        | 24-Jul-19              | 7yrs         | 1.0                     | Senior FR notes (182-day T-bill + 2%)  |
| Consolidated Bank<br>CON.BD-FXD<br>(SBN)/2012/7YR          |                                | 196.5                        | 30-Jul-12        | 24-Jul-19              | 7yrs         | 196.5                   | Subordinated FXD notes (13.60%)  |
| Consolidated Bank<br>CON.BD-FXD<br>(SN)/2012/7YR           | 2,000.0                        | 1,480.6                      | 30-Jul-12        | 24-Jul-19              | 7yrs         | 1,480.6                 | Senior FXD notes (13.25%)  |

| CENTUM   |         |         |                   |           |        |         |   |
|--|---------|---------|-------------------|-----------|--------|---------|---|
| CENTUM<br>CTNB.BD.18.09.17/1<br>3.50; Senior<br>Unsecured FXD  |         |         |                   |           |        |         |   |
| Rate Notes   |         | 2,917.1 | 26-Sep-12         | 18-Sep-17 | 5yrs   | 2,917.1 | Senior unsecured FXD 13.5%  |
| CENTUM<br>CTNB.BD.18.09.17/1<br>2.75; Senior<br>Unsecured Equity-<br>Linked Notes<br>INVESTMENT &<br>MORTGAGES | 4,167.9 | 1,250.8 | 26-Sep-12         | 18-Sep-17 | 5yrs   | 1,250.8 | FXD rate of 12.75 percent<br>payable semi-annually and will<br>participate in an equity upside<br>linked to the growth of the<br>Company's NAV subject to a<br>maximum of 15% of the par<br>value of the notes. |
| I &M   |         |         |                   |           | 5.25yr |         |   |
| FXD I &M-01/13/5.25  |         | 226     | 13-Dec-13         | 8-Mar-18  | S.20yr | 3,429.0 | FXD: 12.5%  |
| I & M<br>FRN I &M-   |         |         |                   |           | 5.25yr |         |   |
| 01/13/5.25   | 3,655.0 | 3,429   | 13-Dec-13         | 8-Mar-18  | s      | 226.0   | FR: 182 day + 2%  |
| BRITAM MEDIUM<br>TERM NOTE   |         |         |                   |           |        |         |   |
| BRTB.BD.22/07/19-  | 6 000 0 | 6,000.0 | 22 101 14         | 15 1.1 10 | Euro   | 6.000.0 | EXD: 12.0%  |
| 0037-13<br>UAP HOLDINGS<br>MEDIUM TERM<br>NOTE   | 6,000.0 | 6,000.0 | 22-Jul-14         | 15-Jul-19 | 5yrs   | 6,000.0 | FXD: 13.0%  |
| UAP.BD.22.07.2019  | 2000.0  | 2,000.0 | 28-Jul-14         | 28-Jul-19 | 5yrs   | 2,000.0 | FXD: 13.0%  |
| NIC MEDIUM TERM<br>NOTE  |         |         |                   |           |        | _,      |   |
| NIC.BD.09/09/19-<br>0039-12.5  | 5,514.0 | 5,514.0 | 8-Sep-14          | 8-Sep-19  | 5yrs   | 5,514.0 | FXD:12.5%   |
| CIC INSURANCE<br>GROUP LIMITED<br>MEDIUM TERM<br>NOTE  |         | 1       |                   |           |        |         |   |
| CIC.BD.2.10.2019   | 5,000.0 | 5,000.0 | 8-Oct-14          | 2-Oct-19  | 5yrs   | 5,000.0 | FXD:13%   |
| COMERCIAL BANK<br>OF AFRICA  |         |         |                   |           |        | ·       |   |
| CBA BD 14/12/20-   | 7 000   | 7,000   | 22 Dec 14         | 14 Dec 20 | Guro   | 7,000   | FXD: 12.75% p.a. payable semi-  |
| 0041-12.27<br>EABL   | 7,000   | 7,000   | 22-Dec-14         | 14-Dec-20 | 6 yrs  | 7,000   | annually in areas   |
|  |         |         |                   |           |        |         |   |
| EABB FXD<br>19/03/18-0041-12.75  | 9,047   | 9,047   | 23-Mar-15         | 19-Dec-18 | 3 yrs. | 9,047   | FXD: 12.25% p.a. payable semi -<br>annually in areas  |
|  |         |         |                   |           |        |         |   |
| CHASE BANK   |         |         |                   |           |        |         | Issue price 100 per cent of   |
| CHBD.BD.02/06/22-<br>0044-13.5   | 10,000  | 3,000   | 10th June<br>2015 | 2- Jun-22 | 7yrs   | 3,000   | aggregate Nominal Amount<br>FXD:13.1%   |
| REAL PEOPLE<br>MEDIUM TERM<br>NOTE   |         |         |                   |           |        |         |   |
| RPBD.BD.06/08/18-<br>0046-13.65  | 2,500   | 270.30  | 10-Aug-15         | 6-Aug-18  | 3yrs   | 270.30  | FXD: 15%  |

| RPBD.BD.03/08/20-<br>0047-13.65    |           | 1363.90 | 10-Aug-15 | 3-Aug-20  | 5yrs   | 1363.90   | 275 basis points above the prevailing 182-day Treasury bill rate. |
|------------------------------------|-----------|---------|-----------|-----------|--------|-----------|---|
| FAMILY BANK<br>MEDIUM TERM<br>NOTE |           |         |           |           |        |           |   |
| FBKB.BD.19/04/21-                  |           |         |           |           |        |           |   |
| 0049-13.75                         |           | 1297.10 | 26-Oct-15 | 19-Apr-21 | 5.5yrs | 1297.10   | FXD:13.750  |
| FBKB.BD.19/04/21-                  |           |         |           |           |        |           |   |
| 0051-2.5                           |           | 600.70  | 26-Oct-15 | 19-Apr-21 | 5.5yrs | 600.70    | FR: (182+2.5)   |
| FBKB.BD.19/04/21-                  |           |         |           |           |        |           |   |
| 0050-14                            | 2,018.8   | 121.00  | 26-Oct-15 | 19-Apr-21 | 5.5yrs | 121.00    | FXD:14.000  |
|                                    |           |         | •         | •         |        |           |   |
|                                    | 100,402.7 |         |           |           |        | 86,757.87 |   |

Source: CMA

### 2.0 SECONDARY MARKET PERFORMANCE

### 2.1 Equities

Equity turnover for the fourth quarter of 2015 stood at KES46.10 billion, against the KES65.3 billion registered in Q4 of 2014 – a 29.3% decrease. Similarly, end-period market capitalization fell by 11.2% in the quarter to KES 2,053.52 billion from KES 2,312.1 billion in Q4/2014. The volume of shares traded also declined by 29.7%, with 1,456.0 million shares being traded in Q4/2015, compared to 2,071.8 million shares that had been traded in a similar quarter in 2014.

### Table 13: Gross Stock Market statistics- Q4:2014/Q4:2015

|                               |          | Q4/2014  |          | Q4/2015  |          |          |  |
|-------------------------------|----------|----------|----------|----------|----------|----------|--|
|                               | Oct-2014 | Nov-2014 | Dec-2014 | Oct-2015 | Nov-2015 | Dec-2015 |  |
| End Month NSE 20-Share Index  | 5,195    | 5,156    | 5,113    | 3,869    | 4,016    | 4,040    |  |
| NASI                          | 159      | 163      | 170      | 137      | 143      | 145      |  |
| Shares Volume Traded (Mn)     | 506.05   | 665.97   | 899.75   | 540.04   | 440.59   | 474.87   |  |
| Equity Turnover (Kshs. Bn)    | 19.29    | 14.34    | 31.58    | 17.84    | 13.15    | 15.11    |  |
| Bonds Turnover (Kshs. Bn)     | 38.08    | 50.48    | 43.07    | 29.93    | 19.47    | 21.92    |  |
| End-Month Mkt. Cap (Kshs. Bn) | 2,248.2  | 2,300.62 | 2,312.10 | 1,930.81 | 2,018.1  | 2,053.5  |  |

Source: NSE/CMA

### Table 13: Key Equity Market Performance Indicators: 2006-2015

| Year | Equity Turnover<br>(KshsBn) | Share Volume (Mn) | Avg. NSE 20-Share<br>Index | Avg. Market Cap<br>(KshsBn) |  |
|------|-----------------------------|-------------------|----------------------------|-----------------------------|--|
| 2006 | 94.9                        | 1,454.7           | 5,646                      | 791.6                       |  |
| 2007 | 88.6                        | 1,938.2           | 5,445                      | 851.1                       |  |
| 2008 | 97.5                        | 5,856.5           | 3,521                      | 853.7                       |  |
| 2009 | 38.2                        | 3,169.1           | 3,247                      | 834.2                       |  |
| 2010 | 103.5                       | 6,479.8           | 4,257                      | 1,089.2                     |  |
| 2011 | 78.1                        | 5,684.7           | 3,751                      | 1,035.8                     |  |
| 2012 | 86.8                        | 5,464.2           | 3,736                      | 1,072.9                     |  |
| 2013 | 155.8                       | 7,576.20          | 4,784                      | 1,691.5                     |  |
| 2014 | 215.7                       | 8,233.4           | 5,155                      | 2,286.9                     |  |
| 2015 | 209.38                      | 6,812.14          | 3,975                      | 2,000.80                    |  |

| Listed Company             | Oct / 2015 | Nov/2015 | Dec/2015 | Q4/2015<br>Average |
|----------------------------|------------|----------|----------|--------------------|
| SAFCOM                     | 574.94     | 623.02   | 653.07   | 617.01             |
| EABL                       | 217.46     | 219.84   | 215.88   | 217.73             |
| EQTY                       | 158.49     | 157.55   | 150.95   | 155.66             |
| КСВ                        | 121.77     | 120.25   | 132.35   | 124.79             |
| CO-OP                      | 82.63      | 88.01    | 88.01    | 86.21              |
| BAT(K)                     | 76.80      | 78.50    | 78.50    | 77.93              |
| BBK                        | 68.71      | 71.70    | 73.87    | 71.42              |
| STANCHART                  | 62.14      | 67.40    | 60.29    | 63.27              |
| BAMB                       | 58.07      | 62.07    | 63.52    | 61.22              |
| DTB                        | 45.76      | 48.66    | 45.27    | 46.57              |
| Top 10 Co.'s Total Mkt Cap | 1,466.77   | 1,536.99 | 1,561.70 |                    |
| Mkt. Concentration         | 69.87%     | 70.11%   | 71.82%   |                    |

### Table 14: Top 10 Companies by Market Capitalization in KES billion for Q4/2015

Source: NSE/CMA

### Table 15 Top 10 Companies by Equity Turnover in KES billion (Q4/2015)

| Listed Company                     | Oct / 2015 | Nov/2015 | Dec/2015 | Q4/2015<br>Average |
|------------------------------------|------------|----------|----------|--------------------|
| EQTY                               | 7.67       | 3.13     | 4.77     | 5.19               |
| КСВ                                | 2.52       | 1.79     | 2.37     | 2.23               |
| SCOM                               | 1.87       | 2.58     | 2.20     | 2.22               |
| EABL                               | 1.70       | 2.35     | 2.47     | 2.18               |
| BAT                                | 0.67       | 0.33     | 0.39     | 0.46               |
| CFC                                | 0.18       | 0.54     | 0.20     | 0.31               |
| COOP                               | 0.37       | 0.37     | 0.19     | 0.31               |
| HFCK                               | 0.02       | 0.02     | 0.74     | 0.26               |
| NSE                                | 0.40       | 0.22     | 0.03     | 0.22               |
| BBK                                | 0.31       | 0.22     | 0.07     | 0.20               |
| Top 10 Co.'s Total<br>Turnover     | 15.71      | 11.56    | 13.43    |                    |
| Total Mkt Turnover                 | 17.84      | 13.15    | 15.11    |                    |
| Top 10 Co.'s Mkt.<br>Concentration | 88.06%     | 87.88%   | 88.90%   |                    |

| Company | Oct   | Nov   | Dec   | Liquidity Ratio (%) |
|---------|-------|-------|-------|---------------------|
| NSE     | 8.98% | 4.44% | 0.57% | 4.66%               |
| HFCK    | 0.33% | 0.28% | 9.56% | 3.39%               |
| EQUITY  | 4.84% | 1.98% | 3.16% | 3.33%               |
| КСВ     | 2.07% | 1.49% | 1.79% | 1.78%               |
| HAFRIC  | 1.17% | 1.85% | 0.99% | 1.34%               |
| KNRE    | 1.66% | 0.59% | 1.74% | 1.33%               |
|         | 0.78% | 1.07% | 1.15% | 1.00%               |
| EABL    |       |       |       | 0.94%               |
| SCAN    | 2.58% | 0.11% | 0.12% |                     |
| CFC     | 0.55% | 1.64% | 0.61% | 0.93%               |
| MUMIAS  | 0.75% | 0.92% | 0.58% | 0.75%               |

### Table 16: Q4/2015 Top 10 Companies in terms of Liquidity

Source: NSE/CMA

### 2.2 Bonds

### Annual Bond market performance

### Table 177: Key Bond Market Performances Indicators: 2006-2015

|      | Turnover Turnover |      | Total Bond<br>Turnover<br>(KshsBn) | Corporate Bond<br>Turnover as a % of<br>Total Bond Turnover | Treasury Bond<br>Turnover as a % of<br>Total Bond Turnover |  |
|------|-------------------|------|------------------------------------|---|--|--|
| 2006 | 48.6              | 0    | 48.6                               | 0   | 100.00%  |  |
| 2007 | 84.9              | 0    | 84.9                               | 0   | 100.00%  |  |
| 2008 | 95.4              | 0    | 95.4                               | 0   | 100.00%  |  |
| 2009 | 110.6             | 0    | 110.6                              | 0   | 100.00%  |  |
| 2010 | 466.9             | 12.5 | 479.4                              | 2.61%   | 97.39%   |  |
| 2011 | 437.1             | 8.5  | 445.6                              | 1.91%   | 98.09%   |  |
| 2012 | 563.8             | 1.9  | 565.7                              | 0.34%   | 99.66%   |  |
| 2013 | 451.6             | 0.9  | 452.5                              | 0.20%   | 99.80%   |  |
| 2014 | 504.3             | 1.9  | 506.2                              | 0.38%   | 99.62%   |  |
| 2015 | 302.02            | 3.08 | 305.10                             | 1.01%   | 98.99%   |  |

### **Quarterly Bond market performance**

KES71.32 billion worth of bonds was traded in the quarter to December 2015, compared to KES131.63 billion worth of bonds traded during Q4/2014, a 45.82% decrease.

### Table 18: Q4 Bond Turnover Trends (Oct. - Dec.) 2006-2015

| YEAR | Month      | Bond Turnover (KshsBn) |
|------|------------|------------------------|
| 2007 | Oct to Dec | 15.8                   |
| 2008 | Oct to Dec | 18.1                   |
| 2009 | Oct to Dec | 38.4                   |
| 2010 | Oct to Dec | 87.0                   |
| 2011 | Oct to Dec | 86.3                   |
| 2012 | Oct to Dec | 138.2                  |
| 2013 | Oct to Dec | 102.7                  |
| 2014 | Oct to Dec | 131.63                 |
| 2015 | Oct to Dec | 71.32                  |

Source: NSE/CMA

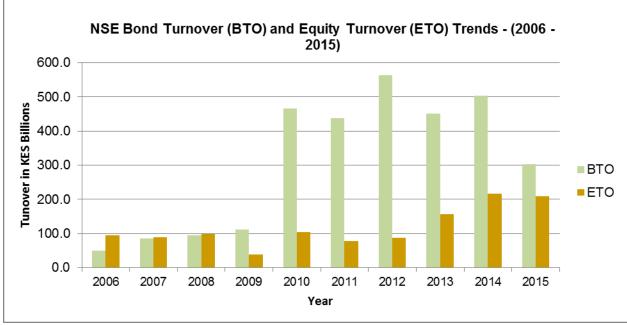
### Table 19: Issued Bonds: Q4/2014-Q4/2015

| Month     | Government Bond Turnover<br>(KshsBn) | Corporate Bond Turnover<br>(KshsBn) | Total Bond Turnover<br>(KshsBn) |
|-----------|--------------------------------------|-------------------------------------|---------------------------------|
| Q4/2014   |                                      |                                     |                                 |
| October   | 37.55                                | 0.53                                | 38.08                           |
| November  | 50.31                                | 0.17                                | 50.48                           |
| December  | 42.75                                | 0.31                                | 43.07                           |
| Q1/2015   |                                      |                                     |                                 |
| January   | 38.12                                | 0.233                               | 38.37                           |
| February  | 45.14                                | 0.009                               | 45.15                           |
| March     | 45.70                                | 0.15                                | 45.85                           |
| Q2/2015   |                                      |                                     |                                 |
| April     | 24.99                                | 0.39                                | 25.38                           |
| Мау       | 21.98                                | 0.36                                | 22.34                           |
| June      | 11.9                                 | 0.23                                | 12.17                           |
| Q3/2015   |                                      |                                     |                                 |
| July      | 12.18                                | 0.22                                | 12.40                           |
| August    | 18.01                                | 0.41                                | 18.42                           |
| September | 13.26                                | 0.43                                | 13.69                           |

| Month    | Government Bond Turnover<br>(KshsBn) | Corporate Bond Turnover<br>(KshsBn) | Total Bond Turnover<br>(KshsBn) |
|----------|--------------------------------------|-------------------------------------|---------------------------------|
| Q4/2015  |                                      |                                     |                                 |
| October  | 29.92                                | 0.01                                | 29.93                           |
| November | 19.46                                | 0.12                                | 19.48                           |
| December | 21.41                                | 0.51                                | 21.92                           |

Source: NSE/CMA

### Figure 4: Kenya's Bond and Equity Turnover (2006 - 2016)



# 3.0 INVESTOR PROFILES AT THE NAIROBI SECURITIES EXCHANGE

Table 20: Investor Equity Holdings & Corporate Bonds Amount Outstanding (Q4/2015)

|                 |                                 | Equities         |                                 |                        |
|-----------------|---------------------------------|------------------|---------------------------------|------------------------|
| Account<br>Type | Category of Investor            | No. of Investors | No. of Shares held              | % of shares held       |
| EACI            | East African Corporate          | 256              | 633,672,432                     | 0.78%                  |
| EAI             | East African Individuals        | 7,695            | 100,117,582                     | 0.12%                  |
| FCI             | Foreign Corporate               | 640              | 16,850,838,534                  | 20.69%                 |
| FII             | Foreign Investors (Individuals) | 7,695            | 845,654,418                     | 1.04%                  |
| LCI             | Local Corporate                 | 42,762           | 20,584,690,569                  | 25.27%                 |
| LI              | Local Individuals               | 1,219,113        | 42,441,872,406                  | 52.10%                 |
|                 |                                 | Corporate Bonds  |                                 |                        |
| Account<br>Type | Category of Investor            | No. of Investors | Amount Outstanding<br>in KES Bn | % of total outstanding |
| EACI            | East African Corporate          | 10               | 160,850,000                     | 0.78%                  |
| EAI             | East African Individuals        | 11               | 40,300,000                      | 0.05%                  |
| FCI             | Foreign Corporate Investors     | 4                | 1,042,750,000                   | 1.21%                  |
| FII             | Foreign Investors (Individuals) | 106              | 488,155,104                     | 0.57%                  |
| LCI             | Local Corporate Investors       | 1,139            | 79,587,017,272                  | 92.56%                 |
| LII             | Local Investors (Individuals)   | 3,662            | 42,441,872,406                  | 5.42%                  |

Note: Holdings at CDSC keep changing from time to time and may be different from those in the registrar records submitted to CMA; Source: CDSC

### Table 21: Investor Equity & Corporate Bond Trading Statistics (Oct. 2015-Dec.2015)

|                 |                                    | Equities<br>% trading market<br>share | Corporate Bonds<br>% trading market<br>share | Equities<br>% trading market<br>share | Corporate Bonds<br>% trading market<br>share |
|-----------------|------------------------------------|---------------------------------------|--|---------------------------------------|--|
| Account<br>Type | Investor Category                  | July 2015-September.2015              |  | October 2015-December 2015            |  |
| BR              | Brokers                            | 0.25%                                 | -  | 6.62%                                 | -  |
| CU              | Custodians                         | -                                     | -  | -                                     | -  |
| EC              | East African<br>Corporate          | 0.36%                                 | -  | 0.55%                                 | -  |
| EI              | East African<br>Individuals        | 0.13%                                 | -  | 0.09%                                 | -  |
| FC              | Foreign Corporate                  | 71.14%                                | -  | 63.28%                                | -  |
| FI              | Foreign Investors<br>(Individuals) | 0.40%                                 | 0.20%  | 0.61%                                 | 1.12%  |

|                 |                   | Equities<br>% trading market<br>share | Corporate Bonds<br>% trading market<br>share | Equities<br>% trading market<br>share | Corporate Bonds<br>% trading market<br>share |  |
|-----------------|-------------------|---------------------------------------|--|---------------------------------------|--|--|
| Account<br>Type | Investor Category | July 2015-Septembe                    | er.2015                                      | October 2015-December 2015            |  |  |
| JR              | Junior Investors  | 0.00%                                 | -  | 0.00%                                 | -  |  |
| LC              | Local Corporate   | 17.98%                                | 98.96%                                       | 20.74%                                | 94.44%                                       |  |
| LI              | Local Individuals | 9.74%                                 | 0.85%  | 8.11%                                 | 4.44%  |  |

Source: CDSC

### Table 22: Number of Accounts Opened 2008-2015

| Client T | уре                                | 2008    | 2009   | 2010    | 2011   | 2012   | 2014   | 2015   |
|----------|------------------------------------|---------|--------|---------|--------|--------|--------|--------|
|          | East African                       |         |        |         |        |        |        |        |
| EC       | Corporate                          | 342     | 13     | 49      | 17     | 22     | 34     | 34     |
| EI       | East African<br>Individuals        | 7,986   | 79     | 92      | 108    | 96     | 447    | 113    |
| FC       | Foreign<br>Corporate               | 222     | 144    | 621     | 409    | 414    | 769    | 533    |
| FI       | Foreign Investors<br>(Individuals) | 2,586   | 334    | 440     | 338    | 300    | 630    | 525    |
| LC       | Local Corporate                    | 109,533 | 2,143  | 3,981   | 1,229  | 877    | 1,989  | 1,890  |
| LI       | Local Individuals                  | 843,979 | 52,836 | 120,756 | 31,607 | 19,473 | 37,141 | 31,739 |
|          | TOTAL                              | 964.648 | 55.549 | 125.939 | 33.708 | 21.182 | 41.010 | 34.834 |

EC- East African Company; El-East African individual; FC-foreign Company; FI-foreign individual; LI-local individual; LC-local Company: Source: CDSC

A total of 6,843 new CDS accounts were opened in Q4/2015, compared to 12,019 new CDS accounts opened in the quarter ending September 2015.

### Table 23: Equity Investors according to Gender as at Dec. 2015

|        | Jan-Mar 2015        |                   | April – June 2015   |                | July- Sept 2        | 015            | Oct-Dec 2015        |                |  |
|--------|---------------------|-------------------|---------------------|----------------|---------------------|----------------|---------------------|----------------|--|
| Gender | No. of<br>Investors | Share Qty<br>Held | No. of<br>Investors | Share Qty Held | No. of<br>Investors | Share Qty Held | No. of<br>Investors | Share Qty Held |  |
| F      | 527,040             | 3,695,433,966     | 526,253             | 3,695,265,011  | 524,127             | 3,694,524,604  | 525,351             | 3,694,344,991  |  |
| м      | 1,111,978           | 7,235,531,267     | 1,109,785           | 7,273,147,404  | 1,103,897           | 7,694,524,604  | 1,104,395           | 7,358,880,884  |  |
| TOTAL  | 1,639,018           | 10,930,965,233    | 1,636,038           | 10,968,412,415 | 1,628,024           | 11,041,300,044 | 1,629,746           | 11,053,225,875 |  |

Source: CDSC

#### Table 24: Share Pledges as at Dec. 2015

|       |                  | Share Pledges    |  |  |  |  |  |  |  |  |
|-------|------------------|------------------|--|--|--|--|--|--|--|--|
|       | No. of Investors | Quantity Pledged |  |  |  |  |  |  |  |  |
|       | 43,456           | 4,505,639,340    |  |  |  |  |  |  |  |  |
| TOTAL | 43,456           | 4,505,639,340    |  |  |  |  |  |  |  |  |

### Table 25: Shareholding per listed company as at December 2015

| Company  | Latest<br>Report | Total shares<br>Amount | Amount held by<br>foreign shareholders | % held by foreign shareholders | No of Local Individual<br>Investors | % held by Local<br>Individual Investors | Amount held by local institutions | % held by<br>local<br>institutions |
|--|------------------|------------------------|--|--------------------------------|-------------------------------------|---|-----------------------------------|------------------------------------|
| AGRICULTURAL                                   |                  |                        |  |                                |                                     |   |                                   |                                    |
| Eaagads Ltd Ord 1.25                           | Dec.             | 32,157,000             | 6,825,940                              | 21.23                          | 4,021,192                           | 12.50                                   | 21,309,868                        | 66.27                              |
| Kakuzi Ltd Ord 5.00                            | Dec.             | 19,599,999             | 6,425,665                              | 32.78                          | 7,646,032                           | 39.01                                   | 5,528,302                         | 28.21                              |
| Kapchorua Tea Co. Ltd Ord 5.00                 | Dec.             | 3,912,000              | 1,115,598                              | 28.52                          | 665,022                             | 17.00                                   | 2,131,380                         | 54.48                              |
| The Limuru Tea Co. Ltd Ord<br>20.00            | Dec.             | 2400000                | 23,720                                 | 0.99                           | 749,374                             | 31.22                                   | 1,626,906                         | 67.79                              |
| Sasini Ltd Ord 1.00                            | Dec.             | 228,055,500            | 2,575,035                              | 1.13                           | 56,380,941                          | 24.72                                   | 169,099,524                       | 74.15                              |
| Williamson Tea Kenya Ltd Ord<br>5.00           | Dec.             | 8,756,320              | 4,987,302                              | 56.96                          | 2,456,576                           | 28.05                                   | 1,312,442                         | 14.99                              |
| AUTOMOBILES &<br>ACCESSORIES                   |                  |                        |  |                                |                                     |   |                                   |                                    |
| Car & General (K) Ltd Ord 5.00                 | Dec.             | 40,103,308             | 211,157                                | 0.53                           | 8,706,443                           | 21.71                                   | 31,185,708                        | 77.76                              |
| Marshalls (E.A.) Ltd Ord 5.00                  |                  | 14,393,106             | 774,212                                | 5.38                           | 1,692,067                           | 11.79                                   | 11,926,827                        | 82.84                              |
| Sameer Africa Ltd Ord 5.00                     | Dec.             | 278,342,393            | 7,088,278                              | 2.54                           | 49,914,889                          | 17.93                                   | 221,339,226                       | 79.52                              |
| BANKING  |                  |                        |  |                                |                                     |   |                                   |                                    |
| Barclays Bank of Kenya Ltd Ord<br>0.50         | Dec.             | 5,431,536,000          | 3,964,840,547                          | 72.99                          | 813,700,462                         | 14.98                                   | 652,994,991                       | 12.02                              |
| CFC Stanbic of Kenya Holdings<br>Ltd ord.5.00  | Dec.             | 395,321,638            | 307,191,553                            | 77.71                          | 18,694,859                          | 4.73                                    | 69,435,226                        | 17.56                              |
| Diamond Trust Bank Kenya Ltd<br>Ord 4.00       | Dec.             | 242,110,105            | 121,566,949                            | 50.21                          | 41,862,464                          | 17.29                                   | 78,680,692                        | 32.52                              |
| Equity Bank Ltd Ord 0.50                       | Dec.             | 3,773,874,802          | 1,627,843,803                          | 43.13                          | 595,225,597                         | 15.77                                   | 1,550,805,402                     | 41.09                              |
| Housing Finance Co.Kenya Ltd<br>Ord 5.00       | Dec.             | 348,896,667            | 5,904,140                              | 1.69                           | 81,298,181                          | 23.30                                   | 261,694,346                       | 75.00                              |
| I&M Holdings Limited Ord 1.00                  | Dec.             | 392,362,039            | 51,833,483                             | 13.21                          | 42,102,699                          | 10.73                                   | 298,425,857                       | 76.06                              |
| Kenya Commercial Bank Ltd<br>Ord 1.00          | Dec.             | 3,025,219,832          | 898,012,735                            | 29.68                          | 803,007,534                         | 26.54                                   | 1,324,199,563                     | 43.77                              |
| National Bank of Kenya Ltd Ord<br>5.00         | Dec.             | 308,000,000            | 2,288,043.00                           | 0.61                           | 62,620,545.00                       | 20.33                                   | 243,491,412.00                    | 79.06                              |
| NIC Bank Ltd Ord 5.00                          | Dec.             | 639,945,603            | 13,631,596                             | 2.13                           | 111,724,193                         | 17.46                                   | 514,589,814                       | 80.41                              |
| Standard Chartered Bank Kenya<br>Ltd Ord 5.00  | Dec.             | 309,159,514            | 231,839,573                            | 74.99                          | 32,564,147                          | 10.53                                   | 44,755,794                        | 14.48                              |
| The Co-operative Bank of Kenya<br>Ltd Ord 1.00 | Dec.             | 4,889,316,295          | 220,425,717                            | 4.51                           | 804,258,085                         | 16.45                                   | 3,864,632,493                     | 79.04                              |

| Company                                     | Latest<br>Report | Total shares<br>Amount | Amount held by<br>foreign shareholders | % held by foreign shareholders | No of Local Individual<br>Investors | % held by Local<br>Individual Investors | Amount held by local institutions | % held by<br>local<br>institutions |
|---|------------------|------------------------|--|--------------------------------|-------------------------------------|---|-----------------------------------|------------------------------------|
| COMMERCIAL AND SERVICES                     |                  |                        |  |                                |                                     |   |                                   |                                    |
| Express Kenya Ltd Ord 5.00                  | Dec.             | 35,403,790             | 334,698                                | 0.94                           | 11,528,521                          | 32.56                                   | 23,540,571                        | 66.49                              |
| Kenya Airways Ltd Ord 5.00                  | Dec.             | 1,496,469,035          | 620,702,907                            | 41.48                          | 291,533,035                         | 19.48                                   | 584,233,093                       | 39.04                              |
| Longhorn Kenya Limited                      | Dec.             | 146,249,997            | 1,613,870                              | 1.10                           | 50,813,048                          | 34.74                                   | 93,823,079                        | 64.15                              |
| Nation Media Group Ltd Ord.<br>2.50         | Dec.             | 188,542,286            | 112,180,518                            | 59.50                          | 36,567,369                          | 19.39                                   | 39,794,399                        | 21.11                              |
| Scangroup Limited Ord 1.00                  | Dec.             | 378,865,102            | 258,712,096                            | 68.29                          | 67,547,195                          | 17.83                                   | 52,605,811                        | 13.89                              |
| Standard Group Ltd Ord 5.00                 | Dec.             | 81,731,808             | 56,819,079                             | 69.52                          | 5,877,822                           | 7.19                                    | 19,034,904                        | 23.29                              |
| TPS Eastern Africa (Serena) Ltd<br>Ord 1.00 | Dec.             | 182,174,108            | 119,482,115                            | 65.59                          | 15,597,023                          | 8.56                                    | 47,094,970                        | 25.85                              |
| Uchumi Supermarket Ltd Ord<br>5.00          | Dec.             | 364,959,616            | 58,718,052                             | 16.09                          | 121,256,127                         | 33.23                                   | 184,985,437                       | 50.68                              |
| CONSTRUCTION & ALLIED                       |                  |                        |  |                                |                                     |   |                                   |                                    |
| Athi River Mining Ord 5.00                  | Dec.             | 495,275,000            | 114,327,953                            | 23.08                          | 117,097,470                         | 23.64                                   | 263,849,181                       | 53.27                              |
| Bamburi Cement Ltd Ord 5.00                 | Dec.             | 362,959,275            | 243,303,378                            | 67.03                          | 14,432,183                          | 3.98                                    | 105,223,714                       | 28.99                              |
| Crown Berger Kenya Ltd Ord<br>5.00          | Dec.             | 71,181,000             | 20,112,755                             | 28.25                          | 10,692,698                          | 15.02                                   | 40,375,547                        | 56.72                              |
| E.A.Cables Ltd Ord 0.50                     | Dec.             | 253,125,000            | 7,672,702                              | 3.03                           | 56,688,546                          | 22.40                                   | 188,763,752                       | 74.57                              |
| E.A.Portland Cement Co. Ltd<br>Ord 5.00     | Dec.             | 90,000,000             | 26,611,576                             | 29.57                          | 1,633,586                           | 1.82                                    | 61,754,838                        | 68.62                              |
| ENERGY & PETROLEUM                          |                  |                        |  |                                |                                     |   |                                   | -1                                 |
| KenGen Co. Ltd Ord. 2.50                    | Dec.             | 2,198,361,456          | 31,623,779                             | 1.44                           | 396,664,676                         | 18.04                                   | 1,770,073,001                     | 80.52                              |
| KenolKobil Ltd Ord 0.05                     | Dec.             | 1,471,761,200          | 762,232,185                            | 51.79                          | 153,877,732                         | 10.46                                   | 555,651,283                       | 37.75                              |
| Kenya Power & Lighting Co Ltd<br>Ord 2.50   | Dec.             | 1,951,467,045          | 215,575,299                            | 11.05                          | 179,613,142                         | 9.20                                    | 1,556,278,604                     | 79.75                              |
| Total Kenya Ltd Ord 5.00                    | Dec.             | 629,542,458            | 593,020,076                            | 94.20                          | 29,560,270                          | 4.70                                    | 6,962,112                         | 1.11                               |

| Company   | Latest<br>Report | Total shares<br>Amount | Amount held by<br>foreign shareholders | % held by foreign shareholders | No of Local Individual<br>Investors | % held by Local<br>Individual Investors | Amount held by local institutions | % held by<br>local<br>institutions |
|---|------------------|------------------------|--|--------------------------------|-------------------------------------|---|-----------------------------------|------------------------------------|
| Umeme Limited Ord 0.50                            | Dec.             | 1,623,878,005          | 42,420,246                             | 2.61                           | 467,579                             | 0.03                                    | 49,472,333                        | 3.05                               |
| INSURANCE   |                  |                        |  |                                |                                     |   |                                   |                                    |
| British-American Investments<br>Co.(Kenya)Ltd Ord | Dec.             | 1,938,415,838          | 538,610,531                            | 27.79                          | 600,545,747                         | 30.98                                   | 799,259,560                       | 41.23                              |
| CIC Insurance Group Ltd Ord<br>1.00               | Dec.             | 2,615,538,528          | 40,689,300                             | 1.56                           | 567,567,938                         | 21.70                                   | 2,007,281,290                     | 76.74                              |
| Jubilee Holdings Ltd Ord 5.00                     | Dec.             | 65,884,500             | 45,456,869                             | 68.99                          | 14,264,521                          | 21.65                                   | 6,163,110                         | 9.35                               |
| Kenya Re Insurance<br>Corporation Ltd Ord 2.50    | Dec.             | 699,949,068            | 86,559,108                             | 12.37                          | 91,130,274                          | 13.02                                   | 522,259,686                       | 74.61                              |
| Liberty Holdings Ltd Ord 1.00                     | Dec.             | 535,707,499            | 350,860,339                            | 65.50                          | 18,603,514                          | 3.47                                    | 166,243,646                       | 31.03                              |
| Pan Africa Insurance Holdings<br>Ltd Ord 5.00     | Dec.             | 144,000,000            | 2,529,456                              | 1.76                           | 50,485,295                          | 35.06                                   | 90,985,249                        | 63.18                              |
| INVESTMENT  |                  |                        |  |                                |                                     |   |                                   |                                    |
| Centum Investment Co Ltd Ord<br>0.50              | Dec.             | 665,441,714            | 46,337,791                             | 6.97                           | 372,525,197                         | 55.98                                   | 246,578,726                       | 37.05                              |
| Olympia Capital Holdings Ltd<br>Ord 5.00          | Dec.             | 40,000,000             | 679,700                                | 1.70                           | 19,231,753                          | 48.08                                   | 20,086,547                        | 50.22                              |
| Trans-Century Ltd Ord 0.50                        | Dec.             | 280,284,476            | 56,656,214                             | 20.21                          | 196,702,427                         | 70.18                                   | 26,925,835                        | 9.61                               |
| MANUFACTURING & ALLIED                            |                  |                        |  |                                |                                     |   |                                   |                                    |
| B.O.C Kenya Ltd Ord 5.00                          | Dec.             | 19,525,446             | 14,900,743                             | 76.31                          | 2,783,368                           | 14.26                                   | 1,841,335                         | 9.43                               |
| British American Tobacco<br>Kenya Ltd Ord 10.00   | Dec.             | 100,000,000            | 83,085,596                             | 83.09                          | 6,083,414                           | 6.08                                    | 10,830,990                        | 10.83                              |
| Carbacid Investments Ltd Ord<br>5.00              | Dec.             | 254,851,985            | 27,057,371                             | 10.62                          | 130,779,215                         | 51.29                                   | 97,851,985                        |                                    |
| East African Breweries Ltd Ord 2.00               | Dec.             | 790,774,356            | 264,365,790                            | 33.44                          | 71,666,994                          | 9.06                                    | 454,741,572                       | 57.51                              |
| Eveready East Africa Ltd<br>Ord.1.00              | Dec.             | 210,000,000            | 22,741,543                             | 10.83                          | 62,058,266                          | 29.55                                   | 125,200,191                       | 59.62                              |
| Kenya Orchards Ltd Ord 5.00                       | Dec.             | 12,539,267             | 5,543                                  | 0.04                           | 6,604,699                           | 51.30                                   | 5,929,025                         | 46.08                              |
| Mumias Sugar Co. Ltd Ord 2.00                     | Dec.             | 1,530,000,000          | 47,426,174                             | 3.10                           | 985,679,990                         | 64.42                                   | 496,893,836                       | 32.48                              |
| Unga Group Ltd Ord 5.00                           | Dec.             | 75,708,873             | 3,968,107                              | 5.24                           | 26,968,580                          | 35.61                                   | 44,772,186                        | 59.14                              |
| TELECOMMUNICATION &<br>TECHNOLOGY                 |                  |                        |  |                                |                                     |   |                                   |                                    |
| Safaricom Ltd Ord 0.05                            | Dec.             | 40,065,428,000         | 5,038,253,160                          | 12.57                          | 1,725,778,079                       | 4.31                                    | 33,301,396,761                    | 83.12                              |
| INVESTMENT SERVICES                               |                  |                        |  | T                              | 1                                   | T                                       | T                                 |                                    |
| Nairobi Securities Exchange<br>Ord 4.00           | Dec.             | 194,625,000            | 78,656,818                             | 40.42                          | 24,448,548                          | 12.56                                   | 91,519,634                        | 47.02                              |

| Company                                     | Latest<br>Report | Total shares<br>Amount | Amount held by<br>foreign shareholders | % held by foreign shareholders | No of Local Individual<br>Investors | % held by Local<br>Individual Investors | Amount held by<br>local institutions | % held by<br>local<br>institutions |
|---|------------------|------------------------|--|--------------------------------|-------------------------------------|---|--------------------------------------|------------------------------------|
| FIXED INCOME SECURITIES<br>MARKET SEGMENT   |                  |                        |  |                                |                                     |   |                                      | ·                                  |
| PREFERENCE SHARES                           |                  |                        |  |                                |                                     |   |                                      |                                    |
| Kenya Power & Lighting Ltd 4%<br>Pref 20.00 | Dec.             | 1,800,000              | 115,805                                | 6.43                           | 595,335                             | 33.07                                   | 1,088,860                            | 60.49                              |
| Kenya Power & Lighting Ltd 7%<br>Pref 20.00 | Dec.             | 350,000                | 15,528                                 | 4.44                           | 99,319                              | 28.38                                   | 235,153                              | 67.19                              |
| GROWTH ENTERPRISE<br>MARKET SEGMENT         |                  |                        |  |                                |                                     |   |                                      |                                    |
| Atlas Development and Support Services      | Dec.             | 40,720,835             | 2,123,789                              | 5.22                           | 11,046,168                          | 27.13                                   | 27,550,878                           | 67.66                              |
| Flame Tree Group Holdings Ltd<br>0.825      | Dec.             | 161,866,804            | 665,173                                | 0.41                           | 146,584,441                         | 90.56                                   | 14,617,190                           | 9.03                               |
| Home Afrika Ltd Ord 1.00                    | Dec.             | 405,255,320            | 39,414,007                             | 9.73                           | 258,604,403                         | 63.81                                   | 107,236,910                          | 26.46                              |
| Kurwitu Ventures                            | Dec.             | 102,272                | -                                      | -                              | 102,172                             | 99.9                                    | 100                                  | 0.1                                |

Source: CMA

| 2004 | 2005         | 2006                   | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  |
|------|--------------|------------------------|---|---|---|---|---|---|---|---|---|
|      |              |                        |   |   |   |   |   |   |   |   |   |
|      |              |                        |   |   |   |   |   |   |   |   |   |
| 47.4 | 51.2         | 52.8                   | 54.5  | 77.2  | 74.2  | 73.6  | 68.33   | 66.70   | 47.58   | 65.41   | 46.87   |
|      |              |                        |   |   |   |   |   |   |   |   |   |
|      |              |                        |   |   |   |   |   |   |   |   |   |
| 22.8 | 22.5         | 21.6                   | 26.9  | 14.9  | 15.7  | 13.8  | 12.23   | 12.01   | 23.70   | 13.00   | 18.85   |
|      |              |                        |   |   |   |   |   |   |   |   |   |
|      |              |                        |   |   |   |   |   |   |   |   |   |
| 29.8 | 26.3         | 25.6                   | 18.6  | 7.9   | 10.1  | 12.6  | 19.44   | 21.29   | 27.89   | 21.64   | 26.42   |
|      | 47.4<br>22.8 | 47.4 51.2<br>22.8 22.5 | 47.4     51.2     52.8       22.8     22.5     21.6 | 47.4     51.2     52.8     54.5       22.8     22.5     21.6     26.9 | 47.4     51.2     52.8     54.5     77.2       22.8     22.5     21.6     26.9     14.9 | 47.4       51.2       52.8       54.5       77.2       74.2         22.8       22.5       21.6       26.9       14.9       15.7 | 47.4       51.2       52.8       54.5       77.2       74.2       73.6         22.8       22.5       21.6       26.9       14.9       15.7       13.8 | 47.4       51.2       52.8       54.5       77.2       74.2       73.6       68.33         22.8       22.5       21.6       26.9       14.9       15.7       13.8       12.23 | 47.4       51.2       52.8       54.5       77.2       74.2       73.6       68.33       66.70         22.8       22.5       21.6       26.9       14.9       15.7       13.8       12.23       12.01 | 47.4       51.2       52.8       54.5       77.2       74.2       73.6       68.33       66.70       47.58         22.8       22.5       21.6       26.9       14.9       15.7       13.8       12.23       12.01       23.70 | 47.4       51.2       52.8       54.5       77.2       74.2       73.6       68.33       66.70       47.58       65.41         22.8       22.5       21.6       26.9       14.9       15.7       13.8       12.23       12.01       23.70       13.00 |

### Table 26: Trends in Investor Holdings at the NSE (2004-2015)

Source: CDSC

### Table 27: Trends in Foreign Institutional and Local Equity Investor Participation at the NSE in 2015

|         | Month/Year | Foreign Investor<br>Purchases | Foreign Investor Sales | Equity<br>Turnover | Participation of Foreign<br>Investors |
|---------|------------|-------------------------------|------------------------|--------------------|---------------------------------------|
| Quarter |            | KES Millions                  | KES Millions           | KES Millions       | %                                     |
|         | October    | 9,801                         | 11,009                 | 19,287             | 53.95%                                |
|         | November   | 9,374                         | 6,839                  | 14,341             | 56.53%                                |
| Q4/2014 | December   | 10,735                        | 9,714                  | 31,583             | 32.37%                                |
|         | January    | 4,401                         | 4,674                  | 9,714              | 46.71%                                |
|         | February   | 7,176                         | 6,975                  | 16,109             | 43.92%                                |
| Q1/2015 | March      | 9,368                         | 12,453                 | 20,516             | 53.18%                                |
|         | April      | 8,175                         | 8,242                  | 14,642             | 56.06%                                |
|         | May        | 12,360                        | 14,390                 | 21,331             | 62.70%                                |
| Q2/2015 | June       | 17,659                        | 18,106                 | 24,251             | 73.74%                                |
|         | July       | 14,552                        | 15,679                 | 21,554             | 70.13%                                |
|         | August     | 17,148                        | 15,965                 | 20,792             | 79.63%                                |
| Q3/2015 | September  | 12,156                        | 5,656                  | 14,375             | 61.95%                                |
|         | October    | 12,430                        | 11,541                 | 17,837             | 67.19%                                |
|         | November   | 8,377                         | 9,206                  | 13,149             | 66.86%                                |
| Q4/2015 | December   | 8,693                         | 8,692                  | 15,109             | 57.53%                                |

Source: NSE

### **Diaspora Remittances**

Remittance inflows to Kenya in November 2015 increased by 14.95 percent to USD 130.7 million, compared to USD 113.7 million inflows in November 2014. When compared to a month earlier (October 2015), remittances to Kenya decreased by 4.7 percent. The decline reflected a decrease in remittance amounts, mainly from North America and Europe.

| Year      | 2007    | 2008    | 2009    | 2010    | 2011    | 2012      | 2013      | 2014      | 2015*     |
|-----------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|
| January   | 40,930  | 53,925  | 39,535  | 45,117  | 64,139  | 89,755    | 102,970   | 110,969   | 114,642   |
| February  | 39,533  | 50,382  | 53,353  | 46,423  | 60,759  | 103,970   | 102,372   | 110,421   | 123,236   |
| March     | 48,562  | 59,344  | 55,361  | 52,309  | 71,557  | 106,399   | 103,393   | 119,585   | 126,236   |
| April     | 38,251  | 67,872  | 48,117  | 52,679  | 70,071  | 95,625    | 104,993   | 113,409   | 124,473   |
| May       | 41,163  | 48,538  | 49,180  | 51,172  | 68,124  | 100,995   | 110,150   | 119,657   | 129,101   |
| June      | 48,643  | 49,490  | 46,347  | 52,541  | 71,888  | 99,488    | 99,809    | 116,064   | 135,963   |
| July      | 53,350  | 44,137  | 50,372  | 50,652  | 72,797  | 92,736    | 112,834   | 117,101   | 131,055   |
| August    | 58,803  | 43,388  | 55,947  | 51,993  | 79,563  | 94,819    | 107,049   | 128,826   | 132,949   |
| September | 60,575  | 48,953  | 53,347  | 58,557  | 84,854  | 92,519    | 107,452   | 127,399   | 128,484   |
| October   | 46,848  | 61,113  | 53,037  | 58,503  | 81,311  | 91,627    | 112,919   | 120,907   | 137,145   |
| November  | 55,564  | 43,970  | 48,231  | 56,400  | 80,802  | 97,504    | 113,420   | 113,972   | 130,718   |
| December  | 41,421  | 40,129  | 56,329  | 65,617  | 85,244  | 105,656   | 113,216   | 130,172   | -         |
| Total     | 573,643 | 611,241 | 609,156 | 641,943 | 891,109 | 1,171,093 | 1,290,577 | 1,428,482 | 1,414,002 |

\*up to November; Source: CBK

Remittance inflows from North America accounted for 46.2 percent of total inflows and decreased by 13.49 percent to USD 60.3 million in November 2015. Inflows from the rest of the world increased by 17.02 percent to USD 33.0 million. Europe also recorded a remittance decline, with inflows down by 4.8 percent in November 2015 to USD 37.4 million

|          | North America                       | Europe | Rest of the World |  |  |  |  |  |
|----------|-------------------------------------|--------|-------------------|--|--|--|--|--|
|          | Remittances in USD Million          | S      |                   |  |  |  |  |  |
| Jul-2015 | 61.6                                | 36.3   | 33.1              |  |  |  |  |  |
| Aug-2015 | 64.2                                | 36.7   | 32.1              |  |  |  |  |  |
| Sep-2015 | 61.9                                | 37.4   | 29.2              |  |  |  |  |  |
| Oct-2015 | 69.7                                | 39.3   | 28.2              |  |  |  |  |  |
| Nov-2015 | 60.3                                | 37.4   | 33.0              |  |  |  |  |  |
|          | Remittances as a % of total Inflows |        |                   |  |  |  |  |  |
| Jul-2015 | 47.0                                | 27.7   | 25.3              |  |  |  |  |  |
| Aug-2015 | 48.3                                | 27.6   | 24.1              |  |  |  |  |  |
| Sep-2015 | 48.2                                | 29.1   | 22.7              |  |  |  |  |  |
| Oct-2015 | 50.8                                | 28.6   | 20.6              |  |  |  |  |  |
| Nov-2015 | 46.2                                | 28.6   | 25.2              |  |  |  |  |  |

### Table 29: Remittance Inflows by Source in USD millions in Jul. -Nov. 2015

Source: CBK

### Foreign Investor Net Cash-flow Activity

Foreign portfolio flows registered a net inflow of KES 61 million in Q4/2015, compared to KES 2,348 million net inflow in Q3/2014. The annual net inflow for 2015 stood at KES 916 million, with February, August, September and October recording net inflows.

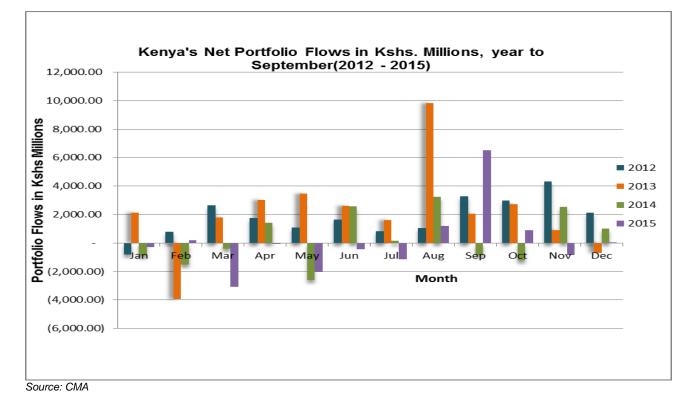
### Table 30: Foreign Investor Net Cash Inflow Activity (KES Millions) 2009-2015

|          | 2010  | 2011    | 2012  | 2013    | 2014    | 2015    |
|----------|-------|---------|-------|---------|---------|---------|
| January  | 2,517 | 1,987   | (812) | 2,133   | (876)   | (273)   |
| February | 489   | 622     | 795   | (3,927) | (1,505) | 201     |
| March    | 1,998 | 1,552   | 2,651 | 1,810   | (399)   | (3,085) |
| April    | 151   | (3,024) | 1,771 | 3,026   | 1,409   | (67)    |
| Мау      | (325) | (3,334) | 1,099 | 3,475   | (2,578) | (2,030) |
| June     | 1,601 | (1,597) | 1,639 | 2,602   | 2,586   | (447)   |
| July     | 1,159 | 1,173   | 828   | 1,625   | 142     | (1,127) |
| August   | 471   | 621     | 1,048 | 9,839   | 3253    | 1,183   |

|                  | 2010   | 2011 | 2012   | 2013   | 2014    | 2015  |
|------------------|--------|------|--------|--------|---------|-------|
| September        | 1,206  | 535  | 3,286  | 2,063  | (850)   | 6,500 |
| October          | 2,147  | 719  | 2,965  | 2,723  | (1,208) | 889   |
| November         | 2,526  | 31   | 4,335  | 884    | 2,535   | (829) |
| December         | 1,186  | 935  | 2,129  | (690)  | 1,021   | 1     |
| NET CASH<br>FLOW | 15,126 | 220  | 21,734 | 25,563 | 3,530   | 916   |

Source: NSE/CMA

#### Figure 5: Kenya's Net Equity Flows in KES Millions (2012 - 2015)



## 4.0 CORPORATE ACTIONS

### Table 31: Corporate Actions (Oct. 2015– Dec. 2015)

| Company          | Announcement Date | Corporate Action        | Amount(KES)/Ratio |
|------------------|-------------------|-------------------------|-------------------|
| Uchumi           | 14-10-14          | Rights                  | 3:8               |
| KPLC             | 22-10-14          | Final                   | 0.30              |
| Kengen           | 24-10-14          | Final                   | 0.40              |
| Sasini           | 19-12-14          | Final                   | 0.25              |
| Car & General    | 22-12-14          | Final                   | 0.60              |
| EA Cables        | 11-02-2015        | Final                   | 0.50              |
| EABL             | 13-02-2015        | Interim                 | 1.50              |
| KPLC             | 18-02-2015        | Interim                 | 0.20              |
| КСВ              | 26-02-2015        | Final                   | 2.00              |
| CFC STANBIC      | 26-02-2015        | Final                   | 5.20              |
| BAT              | 27-02-2015        | Final                   | 39.00             |
| PANAFRIC         | 27-02-2015        | Bonus 1&2               | 1:2               |
| NIC              | 3-03-2015         | Final                   | 1.00              |
| NATIONAL BANK    | 03-03-2015        | Bonus                   | 1:10              |
| BAMBURI          | 06-03-2015        | Final                   | 6.00              |
| EQUITY           | 10-03-2015        | Final                   | 1.80              |
| DTB              | 12-03-2015        | Final                   | 2.40              |
| CIC              | 13-03-2015        | Final                   | 0.10              |
| STANDARD GROUP   | 16-03-2015        | Final                   | 0.50              |
| COOPERATIVE BANK | 18-03-2015        | Final                   | 0.50              |
| BRITAM           | 20-03-2015        | First and final         | 0.30              |
| JUBILEE          | 25-03-2015        | Bonus                   | 7.50              |
| KENOL            | 25-03-2015        | Final                   | 7.50              |
| KAKUZI           | 25-03-2015        | Final                   | 3.75              |
| STANCHART        | 26-03-2015        | Final                   | 12.50             |
| NSE              | 27-03-2015        | Final                   | 0.38              |
| KENYA RE         | 27-03-2015        | Final                   | 0.38              |
| HFCK             | 27-03-2015        | Final                   | 0.75              |
| UMEME            | 30-03-2015        | Final                   | 19.50             |
| I&M              | 30-03-2015        | Final                   | 2.90              |
| Total            | 1-4-2015          | 1 <sup>st</sup> & Final | 0.70              |
| B.O.C            | 2-4-2015          | Final                   | 3.00              |

| Lim Tea                         | 4-8-2015   | 1 <sup>st</sup> & Final | 1.00  |
|---------------------------------|------------|-------------------------|-------|
| Liberty                         | 4-9-2015   | 1 <sup>st</sup> & Final | 0.50  |
| TPSEA                           | 29-4-2015  | Final                   | 1.35  |
| Crown Paints                    | 4-5-2015   | Bonus                   | 2:1   |
| Crown Paints                    | 4-5-2015   | Final                   | 1.75  |
| Safaricom                       | 7-5-2015   | Final                   | 0.64  |
| Lim Tea                         | 12-5-2015  | Share Split             | 1:2   |
| WTK                             | 15-6-2015  | Final                   | 40.00 |
| WTK                             | 15-6-2015  | Bonus                   | 1:1   |
| Kapchorua                       | 15-6-2015  | Final                   | 5.00  |
| Kapchorua                       | 15-6-2015  | Bonus                   | 1:1   |
| Housing finance                 | 22-7-2015  | Final                   | 0.65  |
| BAT K                           | 24-7-2015  | Interim                 | 3.50  |
| EABL                            | 31-7-2015  | Final                   | 6.00  |
| NMG                             | 7-8-2015   | Interim                 | 2.50  |
| Kenol Kobil                     | 11-8-2015  | Interim                 | 0.10  |
| CFC Holdings                    | 12-8-2015  | Interim                 | 0.75  |
| Barclays                        | 13-8-2015  | Interim                 | 0.20  |
| Sasini                          | 13-8-2015  | Interim                 | 1.00  |
| B.O.C                           | 17-8-2015  | Interim                 | 2.20  |
| NIC                             | 20-8-2015  | Interim                 | 0.25  |
| Umeme                           | 24-8-2015  | Interim                 | 10.80 |
| Bamburi                         | 28-8-2015  | Interim                 | 6.00  |
| Jubilee Holdings- USE           | 1-9-2015   | Interim                 | 1.00* |
| Unga Group                      | 1-10-2015  | 1 <sup>st</sup> & Final | 1.00  |
| Carbacid                        | 26-10-2015 | 1 <sup>st</sup> & Final | 0.70  |
| Kenya Power                     | 30-10-2015 | Final                   | 0.30  |
| KenGen                          | 27-11-2015 | Final                   | 0.65  |
| Stanchart                       | 27-11-2015 | Interim                 | 4.50  |
| Sasini Tea<br>Uganda Shillings; | 17-12-2015 | Final                   | 0.25  |

\* Uganda Shillings; Source: NSE

### 5.0 MAJOR INTERNATIONAL ECONOMIC DEVELOPMENTS

#### China

The Chinese economy, measured by real GDP, expanded by 6.8% in Q4 compared to the same quarter one year ago, which was slightly below economists' estimates of 6.9% growth. China's 6.8% year-over-year growth rate in Q4 was the lowest since the global financial crisis when year-over-year GDP growth was 6.2% in Q1 2009. GDP grew 6.9% in 2015 compared to 2014. China's Q4 GDP growth was in line with expectations although the report confirmed a continued deceleration for China's economy. Annual GDP growth has consistently trended downwards from 8.0% as of Q4 2012. The slowdown in growth has been driven by slower growth in the manufacturing and fixed-asset investment segments of the Chinese economy.

Source: http://www.westendadvisors.com/2016/01/china-gdp-q4-2015/

#### US

The U.S. economy grew at a healthier clip in the third quarter than initially thought, but strong inventory accumulation by businesses could temper expectations of acceleration in growth in the final three months of the year. According to the Commerce Department's report in November 2015 gross domestic product grew at a 2.1 percent annual pace, not the 1.5 percent rate it reported in October 2015, as businesses reduced an inventory bloat less aggressively than previously believed. The pace of economic growth was also boosted by upward revisions to business spending on equipment.

The Federal Reserve raised its key interest rate by 0.25% in December, 2015, a move that was widely expected.

Source: http://www.reuters.com/article/us-gdp-usa-idUSKBN0TD1M520151125

http://money.cnn.com/2015/12/16/news/economy/federal-reserve-interest-rate-hike/

#### Africa

The world Bank projects Sub-Saharan Africa's growth to be at an average of 3.7 percent in 2015, down from 4.6 percent in 2014. However, despite the slowdown of Africa's biggest economies, the Gross Domestic Product (GDP) in the region is expected to pick up to an average of 4.4 percent and

4.8 percent in 2016 and 2017 respectively. This increase will mainly be driven by domestic demand, supported by continuing infrastructure investment and private consumption fueled by lower oil prices. External demand is also expected to support growth, because of stronger prospects in high-income economies.

Source: http://www.worldbank.org/en/region/afr/overview

## APPENDICES

### Nairobi Securities Exchange Listed Companies

| AGRICULTURAL                                |
|---|
| Eaagads Ltd Ord 1.25 AIMS                   |
| Kakuzi Ltd Ord.5.00                         |
| Kapchorua Tea Co. Ltd Ord Ord 5.00 AIMS     |
| The Limuru Tea Co. Ltd Ord 20.00 AIMS       |
| Sasini Ltd Ord 1.00                         |
| Williamson Tea Kenya Ltd Ord 5.00 AIMS      |
| AUTOMOBILES & ACCESSORIES                   |
| Car & General (K) Ltd Ord 5.00              |
| CMC Holdings Ltd Ord 0.50                   |
| Marshalls (E.A.) Ltd Ord 5.00               |
| Sameer Africa Ltd Ord 5.00                  |
| BANKING                                     |
| Barclays Bank of Kenya Ltd Ord 0.50         |
| CFC Stanbic of Kenya Holdings Ltd ord.5.00  |
| Diamond Trust Bank Kenya Ltd Ord 4.00       |
| Equity Bank Ltd Ord 0.50                    |
| Housing Finance Co.Kenya Ltd Ord 5.00       |
| I&M Holdings Ltd Ord 1.00                   |
| Kenya Commercial Bank Ltd Ord 1.00          |
| National Bank of Kenya Ltd Ord 5.00         |
| NIC Bank Ltd Ord 5.00                       |
| Standard Chartered Bank Kenya Ltd Ord 5.00  |
| The Co-operative Bank of Kenya Ltd Ord 1.00 |
| COMMERCIAL AND SERVICES                     |
| Express Kenya Ltd Ord 5.00 AIMS             |
| Hutchings Biemer Ltd Ord 5.00               |
| Kenya Airways Ltd Ord 5.00                  |
| Longhorn Kenya Ltd Ord 1.00 AIMS            |
| Nation Media Group Ltd Ord. 2.50            |
| Scangroup Ltd Ord 1.00                      |
| Standard Group Ltd Ord 5.00                 |
| TPS Eastern Africa Ltd Ord 1.00             |
| Uchumi Supermarket Ltd Ord 5.00             |
| CONSTRUCTION & ALLIED                       |
|   |

| ARM Cement Ltd Ord 1.00                              |
|--|
| Bamburi Cement Ltd Ord 5.00                          |
| Crown Paints Kenya Ltd Ord 5.00                      |
| E.A.Cables Ltd Ord 0.50                              |
| E.A.Portland Cement Co. Ltd Ord 5.00                 |
| ENERGY & PETROLEUM                                   |
| KenGen Co. Ltd Ord. 2.50                             |
| KenolKobil Ltd Ord 0.05                              |
| Kenya Power & Lighting Co Ltd Ord 2.50               |
| Kenya Power & Lighting Ltd 4% Pref 20.00             |
| Kenya Power & Lighting Ltd 7% Pref 20.00             |
| Total Kenya Ltd Ord 5.00                             |
| Umeme Ltd Ord 0.50                                   |
| INSURANCE  |
| British-American Investments Co.(Kenya) Ltd Ord 0.10 |
| CIC Insurance Group Ltd Ord.1.00                     |
| Jubilee Holdings Ltd Ord 5.00                        |
| Kenya Re Insurance Corporation Ltd Ord 2.50          |
| Liberty Kenya Holdings Ltd Ord.1.00                  |
| Pan Africa Insurance Holdings Ltd Ord 5.00           |
| INVESTMENT   |
| Centum Investment Co Ltd Ord 0.50                    |
| Olympia Capital Holdings Ltd Ord 5.00                |
| Trans-Century Ltd Ord 0.50 AIMS                      |
| INVESTMENT SERVICES                                  |
| Nairobi Securities Exchange Ltd Ord 4.00             |
| MANUFACTURING & ALLIED                               |
| A.Baumann & Co Ltd Ord 5.00 AIMS                     |
| B.O.C Kenya Ltd Ord 5.00                             |
| British American Tobacco Kenya Ltd Ord 10.00         |
| Carbacid Investments Ltd Ord 1.00                    |
| East African Breweries Ltd Ord 2.00                  |
| Eveready East Africa Ltd Ord.1.00                    |
| Kenya Orchards Ltd Ord 5.00 AIMS                     |
| Mumias Sugar Co. Ltd Ord 2.00                        |
| Unga Group Ltd Ord 5.00                              |
| TELECOMMUNICATION & TECHNOLOGY                       |
|  |

#### Safaricom Ltd Ord 0.05

GROWTH ENTERPRISE MARKET SEGMENT (GEMS)

Home Afrika Ltd Ord 1.00

Atlas development Company Limited

Flame Tree Group

Kurvitu Ventures

**Real Estate Investment Trust** 

Stanlib Fahari I-Reit

Source: NSE

### Traded Bonds' Statistics Q4/2015

#### October 2015

| Security         | High Yield (%) | Low Yield (%) | Deals | Turnover (Kshs)  |
|------------------|----------------|---------------|-------|------------------|
| Government bonds |                |               |       |                  |
| FXD1/2006/010    | 21.43          | 21.43         | 2     | 19,655,640.00    |
| FXD1/2006/011    | 17.20          | 10.11         | 4     | 7,142,469.00     |
| FXD1/2006/012    | 15.77          | 6.79          | 3     | 2,366,926.35     |
| FXD1/2007/010    | 16.98          | 3.40          | 4     | 97,616,576.40    |
| FXD1/2007/012    | 15.77          | 12.90         | 5     | 62,388,670.20    |
| FXD1/2007/015    | 11.42          | 5.00          | 2     | 120,269,243.70   |
| FXD1/2008/010    | 16.91          | 14.40         | 4     | 5,593,307.75     |
| FXD1/2008/015    | 14.92          | 3.48          | 3     | 196,479,202.10   |
| FXD1/2008/020    | 15.00          | 3.70          | 6     | 1,011,478,973.80 |
| FXD1/2009/010    | 15.45          | 13.69         | 3     | 4,695,595.50     |
| FXD1/2009/015    | 13.71          | 2.36          | 2     | 193,334,008.70   |
| FXD1/2010/010    | 15.15          | 3.10          | 4     | 123,447,834.15   |
| FXD1/2010/015    | 16.00          | 3.64          | 6     | 88,753,420.95    |
| FXD1/2010/025    | 14.45          | 6.26          | 4     | 432,948,031.75   |
| FXD1/2011/005    | 23.98          | 22.51         | 3     | 7,180,824.60     |
| FXD1/2011/020    | 14.52          | 4.82          | 5     | 161,034,880.10   |
| FXD1/2012/005    | 18.20          | 11.49         | 4     | 37,204,038.00    |
| FXD1/2012/010    | 16.50          | 6.76          | 8     | 473,303,254.00   |
| FXD1/2012/015    | 14.63          | 12.19         | 2     | 25,681,205.00    |
| FXD1/2012/020    | 14.50          | 12.05         | 8     | 809,035,574.80   |
| FXD1/2013/005    | 18.00          | 12.77         | 6     | 454,324,303.80   |
| FXD1/2013/010    | 14.90          | 12.03         | 9     | 1,128,620,191.10 |
| FXD1/2013/015    | 14.61          | 12.40         | 10    | 926,187,082.60   |
| FXD1/2014/002    | 22.73          | 20.67         | 2     | 36,220,907.50    |
| FXD1/2014/005    | 15.43          | 10.82         | 4     | 48,438,814.00    |
| FXD1/2014/010    | 14.84          | 12.04         | 9     | 981,968,064.80   |
| FXD1/2015/001    | 19.75          | 14.00         | 35    | 742,842,600.05   |
| FXD2/2006/010    | 21.58          | 21.47         | 3     | 4,679,878.25     |
| FXD2/2007/015    | 15.30          | 5.35          | 5     | 230,955,863.10   |
| FXD2/2008/010    | 16.24          | 2.05          | 5     | 558,927,573.95   |
| FXD2/2010/005    | 32.39          | 21.35         | 3     | 20,815,282.20    |
| FXD2/2010/010    | 15.03          | 8.40          | 8     | 490,318,541.15   |
| FXD2/2010/015    | 14.75          | 5.56          | 4     | 547,108,841.50   |
| FXD2/2013/005    | 16.31          | 10.76         | 7     | 62,910,384.40    |
| FXD2/2013/015    | 14.46          | 13.11         | 3     | 27,588,284.00    |
| FXD2/2014/002    | 22.84          | 10.74         | 4     | 49,367,020.00    |
| FXD2/2014/005    | 15.38          | 11.54         | 3     | 11,632,186.00    |
| FXD2/2015/001    | 23.84          | 16.50         | 12    | 7,267,936,770.10 |
| FXD2/2015/002    | 16.89          | 11.00         | 3     | 10,812,780.00    |
| FXD3/2007/015    | 11.87          | 6.00          | 3     | 900,748,398.20   |

| FXD3/2008/010   | 16.17 | 10.78 | 5   | 204,979,929.20    |
|-----------------|-------|-------|-----|-------------------|
| FXD3/2013/005   | 15.62 | 13.15 | 3   | 23,032,641.50     |
| FXD3/2014/002   | 19.00 | 12.33 | 2   | 62,047,934.00     |
| FXD4/2013/002   | 21.35 | 21.35 | 2   | 12,933,997.50     |
| FB1/2009/012    | 14.31 | 5.05  | 3   | 48,951,208.34     |
| FB1/2010/008    | 17.63 | 1.92  | 2   | 87,694,019.50     |
| FB1/2011/012    | 15.82 | 13.44 | 8   | 190,453,523.40    |
| FB1/2013/012    | 15.50 | 12.20 | 57  | 996,192,945.95    |
| FB1/2014/012    | 16.00 | 10.79 | 19  | 3,337,962,253.60  |
| FB1/2015/012    | 15.35 | 11.05 | 57  | 6,096,180,875.70  |
| FB2/2009/012    | 14.54 | 5.40  | 3   | 91,032,750.15     |
| FB2/2010/009    | 15.32 | 5.10  | 3   | 376,014,737.85    |
| SDB1/2011/030   | 16.15 | 13.50 | 11  | 9,085,395.30      |
| Subtotal        |       |       | 395 | 29,918,575,655.54 |
| Corporate Bonds |       |       |     |                   |
| CHBD            | 15.00 | 15.00 | 1   | 9,416,270.00      |
| СТМВ            | 12.50 | 12.50 | 1   | 44,219.78         |
| Subtotal        |       |       | 2   | 9,460,489.78      |
| Grand Total     |       |       | 397 | 29,928,036,145.32 |

#### November 2015

| Security         | High Yield (%) | Low Yield (%) | Deals | Turnover (Kshs)  |
|------------------|----------------|---------------|-------|------------------|
| Government bonds |                |               |       |                  |
| FXD1/2007/012    | 15.30          | 14.80         | 3     | 71,280,193.00    |
| FXD1/2008/015    | 13.00          | 13.00         | 3     | 23,919,192.00    |
| FXD1/2008/020    | 14.60          | 13.61         | 4     | 41,356,100.00    |
| FXD1/2009/010    | 15.03          | 15.03         | 1     | 134,326.65       |
| FXD1/2010/015    | 13.80          | 13.00         | 6     | 1,043,586,095.00 |
| FXD1/2011/020    | 15.00          | 13.61         | 9     | 53,815,733.00    |
| FXD1/2012/010    | 15.30          | 12.60         | 26    | 2,978,308,515.30 |
| FXD1/2012/020    | 13.28          | 13.00         | 4     | 277,400,000.00   |
| FXD1/2013/005    | 15.30          | 13.00         | 4     | 1,251,824,137.40 |
| FXD1/2013/015    | 7.90           | 7.87          | 2     | 514,776,800.00   |
| FXD1/2014/010    | 13.25          | 12.80         | 3     | 497,943,700.00   |
| FXD1/2015/001    | 25.00          | 11.50         | 19    | 897,748,192.90   |
| FXD1/2015/005    | 13.43          | 13.00         | 7     | 280,153,872.80   |
| FXD2/2007/015    | 15.30          | 15.30         | 1     | 195,876.60       |
| FXD2/2008/010    | 15.49          | 15.49         | 1     | 699,648.75       |
| FXD2/2013/005    | 16.00          | 16.00         | 1     | 47,432.55        |
| FXD2/2013/015    | 12.60          | 12.35         | 3     | 585,088,600.00   |
| FXD2/2015/001    | 23.00          | 11.50         | 25    | 1,563,269,006.35 |
| FXD2/2015/002    | 12.25          | 10.00         | 3     | 4,058,507.80     |
| FXD3/2007/015    | 14.20          | 14.20         | 10    | 9,310,070.00     |
| FXD3/2014/002    | 19.00          | 18.00         | 4     | 676,243,500.00   |
| IFB1/2011/012    | 14.21          | 12.50         | 8     | 533,640,424.00   |

| Grand Total     |       |       | 238 | 19,473,986,616.70 |
|-----------------|-------|-------|-----|-------------------|
| Subtotal        |       |       | 13  | 12,459,482.40     |
| NICB            | 15.25 | 15.25 | 12  | 12,159,488.40     |
| CHBD            | 13.90 | 13.90 | 1   | 299,994.00        |
| Corporate Bonds |       |       |     |                   |
| Subtotal        |       |       | 225 | 19,461,527,134.30 |
| SDB1/2011/030   | 15.64 | 13.20 | 8   | 437,942,678.90    |
| IFB1/2015/012   | 14.25 | 11.00 | 40  | 6,305,008,793.70  |
| IFB1/2014/012   | 15.00 | 12.80 | 8   | 427,906,892.50    |
| IFB1/2013/012   | 14.20 | 11.45 | 22  | 985,868,845.10    |

Source: NSE

#### December 2015

| Security         | High Yield (%) | Low Yield (%) | Deals | Turnover (Kshs)  |
|------------------|----------------|---------------|-------|------------------|
| Government bonds |                |               |       |                  |
| FXD1/2006/010    | 15.36          | 15.36         | 3.00  | 3,077,852.30     |
| FXD1/2006/012    | 13.05          | 12.27         | 2.00  | 3,231,097.00     |
| FXD1/2007/010    | 16.31          | 16.31         | 3.00  | 695,129.70       |
| FXD1/2007/015    | 15.41          | 15.41         | 1.00  | 450,127.35       |
| FXD1/2008/020    | 14.00          | 12.35         | 6.00  | 25,201,217.65    |
| FXD1/2009/010    | 15.03          | 15.03         | 3.00  | 677,544.45       |
| FXD1/2010/010    | 14.66          | 14.66         | 5.00  | 10,811,081.85    |
| FXD1/2010/015    | 14.15          | 14.15         | 2.00  | 698,266.45       |
| FXD1/2011/005    | 13.76          | 13.76         | 5.00  | 10,692,824.05    |
| FXD1/2011/020    | 14.05          | 13.54         | 7.00  | 15,751,988.30    |
| FXD1/2012/005    | 17.08          | 12.25         | 12.00 | 675,188,131.40   |
| FXD1/2012/010    | 15.70          | 13.41         | 9.00  | 195,978,670.00   |
| FXD1/2012/015    | 14.10          | 13.51         | 6.00  | 10,791,331.25    |
| FXD1/2012/020    | 14.04          | 13.80         | 6.00  | 97,918,210.60    |
| FXD1/2013/005    | 15.69          | 10.30         | 11.00 | 624,294,191.25   |
| FXD1/2013/010    | 14.20          | 13.44         | 3.00  | 26,653,958.35    |
| FXD1/2013/015    | 14.09          | 13.51         | 5.00  | 13,064,080.00    |
| FXD1/2014/005    | 15.02          | 13.22         | 6.00  | 12,370,012.85    |
| FXD1/2014/010    | 14.18          | 12.60         | 4.00  | 15,893,264.70    |
| FXD1/2015/001    | 17.24          | 9.00          | 31.00 | 4,605,850,828.30 |
| FXD1/2015/005    | 13.31          | 13.31         | 1.00  | 7,929,772.50     |
| FXD2/2006/010    | 9.48           | 9.48          | 1.00  | 1,029,160.00     |
| FXD2/2007/015    | 13.40          | 13.40         | 1.00  | 4,017,840.00     |
| FXD2/2008/010    | 13.50          | 13.50         | 1.00  | 4,922,740.00     |
| FXD2/2010/010    | 14.66          | 14.53         | 5.00  | 996,899.65       |

| Grand Total     |       |       | 343   | 21,918,513,007.23 |
|-----------------|-------|-------|-------|-------------------|
| Subtotal        |       |       | 34    | 507,926,958.62    |
| NICB            | 14.50 | 14.50 | 1.00  | 97,373.20         |
| KENB            | 14.50 | 11.35 | 11.00 | 83,339,158.72     |
| FBKB            | 16.25 | 15.00 | 19.00 | 399,766,904.00    |
| CICB            | 13.75 | 13.75 | 2.00  | 24,630,672.00     |
| CHBD            | 15.00 | 15.00 | 1.00  | 92,850.70         |
| Corporate Bonds |       |       |       |                   |
| Subtotal        |       |       | 309   | 21,410,586,048.60 |
| SDB1/2011/030   | 10.00 | 10.00 | 1.00  | 244,415.60        |
| IFB2/2009/012   | 14.00 | 12.52 | 3.00  | 3,051,699.10      |
| IFB1/2015/012   | 15.02 | 11.02 | 26.00 | 1,164,089,697.25  |
| IFB1/2015/009   | 13.47 | 13.45 | 2.00  | 11,898,286.80     |
| IFB1/2014/012   | 15.00 | 13.50 | 6.00  | 324,645,580.70    |
| IFB1/2013/012   | 14.58 | 10.90 | 6.00  | 38,568,611.40     |
| IFB1/2011/012   | 15.00 | 14.65 | 16.00 | 25,276,162.00     |
| IFB1/2010/008   | 13.21 | 13.21 | 1.00  | 9,353,690.63      |
| IFB1/2009/012   | 13.01 | 13.01 | 1.00  | 3,542,806.13      |
| FXD3/2014/002   | 12.35 | 12.35 | 1.00  | 9,876,500.00      |
| FXD3/2013/005   | 15.25 | 13.14 | 2.00  | 2,817,586.00      |
| FXD3/2007/015   | 14.23 | 13.41 | 4.00  | 421,105.60        |
| FXD2/2015/005   | 14.55 | 12.40 | 55.00 | 5,427,885,558.00  |
| FXD2/2015/002   | 16.86 | 9.00  | 12.00 | 83,257,853.90     |
| FXD2/2015/001   | 17.05 | 12.00 | 14.00 | 7,502,490,735.00  |
| FXD2/2014/005   | 14.95 | 13.24 | 3.00  | 5,430,433.60      |
| FXD2/2014/002   | 10.15 | 10.15 | 1.00  | 10,090,590.00     |
| FXD2/2013/015   | 14.09 | 12.15 | 9.00  | 406,499,129.55    |
| FXD2/2013/005   | 15.56 | 13.00 | 6.00  | 5,385,517.40      |
| FXD2/2010/015   | 13.51 | 13.51 | 1.00  | 7,573,870.00      |

Source: NSE

### Performance of other Selected EAC Markets

Quarterly Performance – EAC Member States (Equities) [quarter to December 2015].

| Indicator                                     | Uganda   | Tanzania | Kenya    |
|---|----------|----------|----------|
| Number of Shares Traded (million)             | 199.11   | 68.56    | 1,455.51 |
| Turnover (US Dollars billion)                 | 0.01     | 0.13     | 0.45     |
| Number of Deals                               | 1,363    | 3,421    | 78,143   |
| Average Market Cap (US Dollars billion)       | 7.24     | 9.63     | 19.57    |
| Turnover Ratio ( Turnover/Average Market Cap) | 0.002    | 1.35     | 0.022    |
| All Share Index (Closing)                     | 1,763.75 | 2,353.29 | 145      |
| Exchange rate to the USD (Dec)                | 3,362.49 | 2,148.52 | 102.23   |

Source: CMSA; NSE; USE

### Market Capitalization in USD (Millions) for selected Markets - Oct.2015 - Dec. 2015

| Exchange<br>Americas                 | October       | November      | December      | % change /<br>Dec 14<br>(in USD) | % change /<br>Dec 14<br>(in local cur) |
|--------------------------------------|---------------|---------------|---------------|----------------------------------|--|
| Bermuda Stock Exchange               | 1,246.19      | 1,294.90      | 1,850.00      | 15.52%                           | 15.52%                                 |
| BM&FBOVESPA                          | 528,527.92    | 519,112.23    | 490,534.11    | -41.87%                          | -14.76%                                |
| Bolsa de Comercio de Buenos<br>Aires | 75,699.72     | 80,958.26     | 56,134.63     | -6.66%                           | 43.21%                                 |
| Bolsa de Comercio de Santiago        | 201,460.51    | 186,941.79    | 190,352.00    | -18.39%                          | -4.74%                                 |
| Bolsa de Valores de Colombia         | 100,757.76    | 88,420.00     | 85.955.45     | -41.43%                          | -22.47%                                |
| Bolsa de Valores de Lima             | 59,714.72     | 58,138.42     | 56,555.70     | -28.27%                          | -19.21%                                |
| Bolsa Mexicana de Valores            | 434,891.00    | 425,767.37    | 402,253.28    | -16.24%                          | -1.76%                                 |
| Nasdag - US                          | 7,412,669.55  | 7,449,205.22  | 7,280,752.17  | 4.32%                            | 4.32%                                  |
| NYSE                                 | 18,653,930.13 | 18,486,204.34 | 17,786,787.43 | -8.09%                           | -8.09%                                 |
| TMX Group                            | 1,712,802.86  | 1,697,501.12  | 1,591,928.59  | -23.97%                          | -8.99%                                 |
| Total region                         | 29,181,700.37 | 28,993,543.65 | 27,943,103.37 | -7.68%                           |  |
| Asia - Pacific                       |               |               |               |                                  |  |
| Australian Securities Exchange       | 1,132,690.37  | 1,139,335.01  | 1,187,083.45  | -7.89%                           | 3.41%                                  |
| BSE India Limited                    | 1,508,588.77  | 1,481,915.10  | 1,516,216.71  | -2.70%                           | 2.05%                                  |
| Bursa Malaysia                       | 372,508.75    | 380,217.82    | 382,976.65    | -16.56%                          | 2.47%                                  |
| Colombo Stock Exchange               | 21,522.47     | 20,582.46     | 20,804.11     | -12.09%                          | -5.37%                                 |
| Hochiminh Stock Exchange             | 54,148.29     | 50,479.07     | 51,876.65     | 12.61%                           | 16.41%                                 |
| Hong Kong Exchanges and<br>Clearing  | 3,236,336.69  | 3,165,127.94  | 3,184,874.22  | -1.49%                           | -1.55%                                 |
| Indonesia Stock Exchange             | 345,573.09    | 347,221.02    | 353,270.96    | -16.31%                          | -6.80%                                 |
| Japan Exchange Group                 | 4,805,142.60  | 4,909,983.59  | 4,894,919.12  | 11.81%                           | 12.36%                                 |
| Korea Exchange                       | 1,294,094.43  | 1,265,388.37  | 1,231,199.76  | 1.52%                            | 8.34%                                  |
| National Stock Exchange of India     | 1,481,089.86  | 1,450,059.50  | 1,485,088.62  | -2.36%                           | 2.41%                                  |
| NZX Limited                          | 68,490.30     | 68,484.74     | 74,350.50     | -0.09%                           | 13.95%                                 |
| Philippine Stock Exchange            | 245,258.56    | 237,823.44    | 238,819.94    | -8.79%                           | -4.48%                                 |
| Shanghai Stock Exchange              | 4,387,680.72  | 4,459,835.47  | 4,549,288.03  | 15.68%                           | 20.99%                                 |
| Shenzhen Stock Exchange              | 3,121,725.58  | 3,424,262.33  | 3,638,731.29  | 75.58%                           | 83.64%                                 |
| Singapore Exchange                   | 663,121.61    | 638,749.14    | 639,955.90    | -14.99%                          | -9.30%                                 |
| Stock Exchange of Thailand           | 379,712.72    | 368,516.71    | 348,798.01    | -18.96%                          | -11.33%                                |
| Taipei Exchange                      | 78,524.79     | 82,317.64     | 83,027.05     | -2.12%                           | 1.88%                                  |
| Taiwan Stock Exchange Corp.          | 768,442.56    | 750,395.17    | 744,999.66    | -12.45%                          | -8.88%                                 |
| Total region                         | 22,483,562.30 | 22,790,635.03 | 23,141,192.03 | 9.77%                            |  |

| Europe - Africa - Middle East           |              |                                   |                                   |                  |         |
|---|--------------|-----------------------------------|-----------------------------------|------------------|---------|
| Abu Dhabi Securities Exchange           | 112,863.42   | 110,757.01                        | 111,936.73                        | -1.59%           | -1.61%  |
| Amman Stock Exchange                    | 24,262.49    | 23,932.88                         | 25,452.41                         | -0.40%           | -0.54%  |
| Athens Stock Exchange                   | 35,412.97    | 27,082.94                         | 42,079.58                         | -23.71%          | -15.51% |
| Bahrain Bourse                          | 19,678.56    | 19,656.17                         | 19,251.07                         | -                | -       |
| BME Spanish Exchanges                   | 856,304.27   | 832,613.67                        | 787,192.29                        | -20.72%          | -12.20% |
| Borsa Istanbul                          | 197,657.52   | 196,961.86                        | 188,861.89                        | -14.06%          | 7.06%   |
| Bourse de Casablanca                    | 46,527.21    | 45,527.47                         | 45,927.92                         | -12.93%          | -5.42%  |
| Budapest Stock Exchange                 | 16,146.46    | 17,042.95                         | 17,686.95                         | 21.87%           | 33.79%  |
| Cyprus Stock Exchange                   | 3,053.74     | 2,828.01                          | 2,692.40                          | -33.21%          | -26.03% |
| Deutsche Boerse                         | 1,718,508.31 | 1,737,886.32                      | 1,715,800.49                      | -1.31%           | 9.30%   |
| Dubai Financial Market                  | 93,589.21    | 86,669.76                         | 83,937.38                         | -4.46%           | -4.49%  |
| Egyptian Exchange                       | 56,739.63    | 53,010.10                         | 55,191.87                         | -21.25%          | -14.03% |
| Euronext                                | 3,394,213.00 | 3,379,584.61                      | 3,305,901.44                      | -0.40%           | 10.31%  |
| Irish Stock Exchange                    | 144,951.08   | 134,858.71                        | 128,008.85                        | -10.77%          | -1.19%  |
| Johannesburg Stock Exchange             | 852,715.77   | 789,891.57                        | 735,945.17                        | -21.20%          | 4.88%   |
| Kazakhstan Stock Exchange               | 41,319.18    | 38,720.54                         | 34,891.88                         | 51.88%           | 180.71% |
| Ljubljana Stock Exchange                | 5,969.96     | 5,730.63                          | 6,034.99                          | -19.74%          | -11.12% |
| Luxembourg Stock Exchange               | 49,797.94    | 48,565.15                         | 47,131.38                         | -25.39%          | -17.37% |
| Malta Stock Exchange                    | 4,223.36     | 4,241.64                          | 4,405.32                          | 20.97%           | 33.97%  |
| Moscow Exchange                         | 450,033.30   | 447,323.07                        | 393,237.76                        | 1.89%            | 24.24%  |
| Muscat Securities Market                | 38,369.19    | 38,108.53                         | 41,123.17                         | 8.70%            | 8.34%   |
| NASDAQ OMX Nordic Exchange              | 1,216,583.11 | 1,253,347.33                      | 1,268,042.33                      | 5.96%            | 17.35%  |
| Nigerian Stock Exchange                 | 50,440.76    | 47,358.98                         | 49,973.88                         | -                | -       |
| Oslo Bors                               | 200,985.11   | 201,324.56                        | 193,895.75                        | -11.61%          | 3.12%   |
| Qatar Stock Exchange                    | 167,191.33   | 146,277.77                        | 142,556.46                        | -23.30%          | -18.26% |
| Saudi Stock Exchange (Tadawul)          | 434,530.45   | 441,734.21                        | 421,060.07                        | -12.84%          | -12.90% |
| SIX Swiss Exchange                      | 1,515,206.01 | 1,479,691.14                      | 1,519,323.46                      | 1.61%            | 1.31%   |
| Stock Exchange of Mauritius             | 7,468.32     | 6,969.96                          | 7,238.55                          | -17.28%          | -9.62%  |
|   | 214,190.46   | 236,720.36                        | 243,903.68                        | 21.63%           | 21.82%  |
| Tel-Aviv Stock Exchange                 | 214,190.40   |                                   |                                   |                  |         |
| Tel-Aviv Stock Exchange<br>Wiener Borse | 94,657.84    | 95,552.33                         | 96,079.38                         | -0.73%           | 9.93%   |
|   |              | 95,552.33<br><b>11,949,970.27</b> | 96,079.38<br><b>11,734,764.48</b> | -0.73%<br>-4.21% | 9.93%   |

Source : World Federation of Exchanges members Notes:

1. Asia - Pacific total region excludes National Stock Exchange of India to avoid double counting with BSE India Limited

2. Excluding investment funds

3. Including Alternative and SME Markets

Australian Securities Exchange: including investment

funds

BME Spanish Exchanges: including investment companies listed (open-end investment companies) that differ from investment funds included in table 1.3 because of their legal status and that cannot be distinguished from other listed companies

Bolsa de Valores de Lima: Includes 26 foreign companies with shares negotiated under a

special modality

Borsa Istanbul market capitalization/listed companies figures include investment companies and holdings

Deutsche Börse: excluding the market segment "Freiverkehr" (unofficial regulated market)

Euronext: includes Belgium, England, France, Netherlands and Portugal

Johannesburg Stock Exchange: figures include the market capitalization of all listed companies, but exclude listed warrants, convertibles and investment funds

Korea Exchange: includng Kosdaq market data

NASDAQ OMX Nordic Exchange: OMX includes Copenhagen, Helsinki, Iceland, Stockholm, Tallinn, Riga and Vilnius Stock Exchanges

NSE India: including "Emerge" market data

Singapore Exchange: market capitalization includes domestic listings and a substantial number of foreign listings, defined as companies whose principal place of business is outside of Singapore. Inactive secondary foreign listings are excluded

Stock Exchange of Mauritius: from Aug. 2006, data includes Development & Enterprise Market

TMX Group: includes companies listed on TSX Venture

NA: Not Available

### **CONTACT DETAILS**



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